The Community Foundation for Southern Arizona (CFSA) offers a simple and competitive fee structure that supports the professional services provided to you as a partner in making a difference in our community.

### Fund Types and Fees

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Fee</th>
<th>Asset Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agency; Award; Designated; Donor Advised; Nonprofit, Project*, Field of Interest** and Unrestricted**</td>
<td>1.25%</td>
<td>Less than 1 million</td>
</tr>
<tr>
<td></td>
<td>1.00%</td>
<td>Over 1 million to 3 million</td>
</tr>
<tr>
<td></td>
<td>0.75%</td>
<td>Over 3 million to 5 million</td>
</tr>
<tr>
<td></td>
<td>0.50%</td>
<td>Over 5 million</td>
</tr>
<tr>
<td>Scholarship Funds: Outside Managed Process</td>
<td>1.50%</td>
<td>Less than 1 million</td>
</tr>
<tr>
<td></td>
<td>1.25%</td>
<td>Over 1 million to 3 million</td>
</tr>
<tr>
<td></td>
<td>1.00%</td>
<td>Over 3 million to 5 million</td>
</tr>
<tr>
<td></td>
<td>0.75%</td>
<td>Over 5 million</td>
</tr>
<tr>
<td>Scholarship Funds: CFSA Managed Process</td>
<td>2.50%</td>
<td>Less than 1 million</td>
</tr>
<tr>
<td></td>
<td>2.25%</td>
<td>Over 1 million to 3 million</td>
</tr>
<tr>
<td></td>
<td>2.00%</td>
<td>Over 3 million to 5 million</td>
</tr>
<tr>
<td></td>
<td>1.75%</td>
<td>Over 5 million</td>
</tr>
<tr>
<td>Administrative Endowment</td>
<td>4.00%</td>
<td>All Assets</td>
</tr>
<tr>
<td>Estate</td>
<td>1.00%</td>
<td>All Assets</td>
</tr>
<tr>
<td>Minimum Annual Fee for All Fund Types</td>
<td>$250</td>
<td>Minimum</td>
</tr>
</tbody>
</table>

*Project funds will also be assessed a 7% gift fee for contributions received to the fund.

**FOI and Unrestricted Funds will also be assessed a grant fee of .75% annually to support the grant process.

### What kind of services are provided by CFSA?

When you establish an agency fund through CFSA, you will be provided personalized service and support regarding your fund. CFSA is responsible for the administration of your fund, including investment management, financial reporting, grant making, tax reporting, and years audit evaluations. Fees vary by fund type and decline as the assets and balance of your fund increase. CFSA has the experience in your field of interest and looks forward to being your partner in philanthropy.
Agency Fundholder Events

Agency Fundholder Trainings
- September 16 | 11:00 am - 1:00 pm
  Marketing Your Relationship with CFSA & End of Year Giving
- January 23 | 11:00 am - 1:00 pm
  Building Skills in Planned Giving: From Prospect to Closure

Special Interest Seminars
- November 14 | 4:00 pm - 6:30 PM
  Don’t Throw Momma from the Train: Estate Planning for the Modern Family
  Hugh McGill from Northern Trust, Chicago, presents an overview of the changing values for the American Family, and how it affects societal issues.
- May 2020 | Philanthropic Issues & The Elderly

Planned Giving Training Series
- October 31 | 8:00 am - 1:00 PM
  Crescendo: Basics of Planned Giving
  Planned Giving Basics 1-2-3
  Transforming Your Legacy Society
  Bequest Campaign
- November 4 | 11:00 am - 1:00 pm
  Understanding and Maximizing Gifts from IRAs
- March 25 | 11:00 am - 1:00 pm
  Transparency: Understanding the Watchdogs
- April 15 | 11:00 am - 1:00 pm
  Advanced Planned Giving

CFSA Celebrations
- December 5 | 4:00 pm - 6:00 pm
  Donor Holiday Party
- March 9, 2020 | 5:00 pm - 8:00 pm
  CFSA’s 40th Anniversary Event

Center for Healthy Nonprofits Programming
- Ask an Expert Series
  These informal sessions are focused on organizational issues and opportunities for nonprofit leaders, staff, and volunteers at our convenient midtown location. Each session is from 11:00 am to 1:00 pm.
- Peer-to-Peer Programs
  Counterpart groups of nonprofit staff and volunteers help each other troubleshoot current issues and benefit from lessons learned in other nonprofits.

For more information, contact:
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