Audited Consolidated Financial Statements and Supplementary Information

For the years ended June 30, 2014 and 2013

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### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees

Community Foundation for Southern Arizona and Affiliates

We have audited the accompanying consolidated financial statements of Community Foundation for Southern Arizona and Affiliates (nonprofit organizations) which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of Worth & Dot Howard Foundation, a supporting organization of Community Foundation for Southern Arizona, which statements reflect total assets of \$2,392,595 as of June 30, 2014, and total revenue and support of \$254,676 for the year then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amount included for Worth & Dot Howard Foundation is based solely on the report of the other auditors. We did not audit the financial statements of Thomas R. Brown Family Foundation, a supporting organization of Community Foundation for Southern Arizona, which statements reflect total assets of \$6,474,688 as of June 30, 2014, and total revenue and support of \$3,247,087 for the year then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amount included for Thomas R. Brown Family Foundation is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### INDEPENDENT AUDITORS' REPORT, Continued

### Opinion

In our opinion, based on our audits and the report of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation for Southern Arizona and Affiliates as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental information on pages 23 through 28 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

LUDING KLEWER + CO, PLLC November 4, 2014

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2014 and 2013

### **ASSETS**

|  | <u></u>                                | 2014  | <br>2013   |
|--|--|---|--|
| Current assets: Cash and cash equivalents Unconditional promises to give, net, current portion Contributions and bequests receivable Government contracts receivable Notes receivable, net Interest and other receivables Prepaid expenses | \$                                     | 10,021,144<br>112,064<br>564,078<br>-<br>80,750<br>5,664<br>5,439 | \$<br>13,735,086<br>67,119<br>317,930<br>39,291<br>-<br>6,028<br>476 |
| Total current assets   |  | 10,789,139  | 14,165,930   |
| Unconditional promises to give, net, non-current portion Investments Property and equipment, net Other assets  |  | 50,966<br>103,479,201<br>680,350<br>51,035                        | <br>24,339<br>92,337,576<br>729,961<br>54,052                        |
| Total assets   | \$                                     | 115,050,691   | \$<br>107,311,858  |
| LIABILITIES AND NET ASSE  Current liabilities:   | <u>TS</u>                              |   |  |
| Accounts payable and accrued expenses Grants and distributions payable Designated obligations Due to other agencies Notes payable, current portion   | \$                                     | 110,109<br>478,194<br>3,219,075<br>2,367,747                      | \$<br>137,100<br>566,752<br>3,005,271<br>2,195,317<br>31,699         |
| Total current liabilities  |  | 6,175,125   | 5,936,139  |
| Notes payable, non-current portion   |  | 150,000   | <br><u>-</u>   |
| Total liabilities  |  | 6,325,125   | 5,936,139  |
| Net assets: Unrestricted: Available for operations Designated for supporting organizations Designated for donor advised purposes   | ************************************** | 190,922<br>20,418,315<br>38,527,194                               | 779,343<br>38,734,508<br>17,690,265                                  |
| Temporarily restricted Permanently restricted  |  | 59,136,431<br>10,136,832<br>39,452,303                            | 57,204,116<br>6,197,339<br>37,974,264                                |
| Total net assets   |  | 108,725,566   | <br>101,375,719  |
| Total liabilities and net assets   | \$                                     | 115,050,691   | \$<br>107,311,858  |

### CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended June 30, 2014

|   | !  | Unrestricted   | <br>Temporarily<br>Restricted              | <br>Permanently<br>Restricted | ·  | Total  |
|---|----|--|--|-------------------------------|----|--|
| Revenue and support: Support: Contributions and bequests Special events   | \$ | 6,948,905<br>247,702   | \$<br>868,498                              | \$<br>1,478,039               | \$ | 9,295,442<br>247,702   |
| Total support   |    | 7,196,607  | 868,498                                    | 1,478,039                     |    | 9,543,144  |
| Revenue, investment and other income: Investment income, net Other revenue Fund management fees Loss on disposal of property and equipment Change in fair value                         |    | 4,984,338<br>38,032<br>13,343<br>(16,024)<br>225,893                                   | 7,057,575<br>-<br>-<br>-<br>-<br>(252,619) | -                             |    | 12,041,913<br>38,032<br>13,343<br>(16,024)<br>(26,726)                                 |
| Total revenue, investment and other income  |    | 5,245,582  | <br>6,804,956                              | <br>_                         |    | 12,050,538   |
| Net assets released from restrictions   |    | 2,801,860  | <br>(2,801,860)                            | <br>-                         |    | -  |
| Total revenue and support   |    | 15,244,049   | 4,871,594                                  | 1,478,039                     |    | 21,593,682   |
| Expenses: Grants and distributions Salaries, wages and related expense Professional services Office expense Promotion and development Other expense Special events Program subcontracts |    | 11,909,081<br>1,266,886<br>500,544<br>244,379<br>153,355<br>109,522<br>58,705<br>1,363 | -<br>-<br>-<br>-<br>-<br>-                 | -<br>-<br>-<br>-<br>-<br>-    |    | 11,909,081<br>1,266,886<br>500,544<br>244,379<br>153,355<br>109,522<br>58,705<br>1,363 |
| Total expenses  |    | 14,243,835   | <br>-                                      | <br>_                         |    | 14,243,835   |
| Change in net assets  |    | 1,000,214  | 4,871,594                                  | 1,478,039                     |    | 7,349,847  |
| Net assets, beginning of year   |    | 57,204,116   | 6,197,339                                  | 37,974,264                    |    | 101,375,719  |
| Reclassification for fund deficiencies reduced  |    | 932,101  | (932,101)                                  | <br><u>.</u>                  | _  | <del>-</del>   |
| Net assets, end of year   | \$ | 59,136,431   | \$<br>10,136,832                           | \$<br>39,452,303              | \$ | 108,725,566  |

### CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended June 30, 2013

|  | <br>Unrestricted                           |     | Temporarily<br>Restricted             | F  | Permanently<br>Restricted |    | Total                                       |
|--|--|-----|---------------------------------------|----|---------------------------|----|---|
| Revenue and support:<br>Support:   |  |     |                                       |    |                           |    |   |
| Contributions and bequests Special events  | \$<br>4,780,205<br>271,974                 | \$  | 597,526<br>                           | \$ | 760,410                   | \$ | 6,138,141<br>271,974                        |
| Total support  | 5,052,179                                  |     | 597,526                               |    | 760,410                   |    | 6,410,115                                   |
| Revenue, investment and other income: Investment income, net Other revenue Loss on disposal of property and equipment Change in fair value | 4,151,985<br>66,614<br>(14,471)<br>117,022 |     | 4,262,390<br>-<br>-<br>-<br>(166,329) |    | -                         |    | 8,414,375<br>66,614<br>(14,471)<br>(49,307) |
| Total revenue, investment and other income   | <br>4,321,150                              | *** | 4,096,061                             |    |                           |    | 8,417,211                                   |
| Net assets released from restrictions  | <br>3,563,767                              |     | (3,563,767)                           |    | _                         |    | <u>.</u>                                    |
| Total revenue and support  | 12,937,096                                 |     | 1,129,820                             |    | 760,410                   |    | 14,827,326                                  |
| Expenses; Grants and distributions   | 6,582,078                                  |     | _                                     |    | _                         |    | 6,582,078                                   |
| Salaries, wages and related expense  | 1,237,598                                  |     | -                                     |    | -                         |    | 1,237,598                                   |
| Professional services  | 419,832                                    |     | -                                     |    | -                         |    | 419,832                                     |
| Office expense   | 286,535                                    |     | -                                     |    | -                         |    | 286,535                                     |
| Other expense Promotion and development  | 181,611<br>161,673                         |     | -                                     |    | -                         |    | 181,611<br>161,673                          |
| Special events   | 89,460                                     |     | _                                     |    | <u>-</u>                  |    | 89,460                                      |
| Program subcontracts   | 4,000                                      |     | _                                     |    | _                         |    | 4,000                                       |
| Total expenses   | <br>8,962,787                              |     | _                                     |    | -                         | _  | 8,962,787                                   |
| Change in net assets   | 3,974,309                                  |     | 1,129,820                             |    | 760,410                   |    | 5,864,539                                   |
| Net assets, beginning of year  | 52,719,618                                 |     | 5,577,708                             |    | 37,213,854                |    | 95,511,180                                  |
| Reclassification for fund  | E40 400                                    |     | /E10 400\                             |    |                           |    |   |
| deficiencies reduced   | <br>510,189                                |     | (510,189)                             |    |                           | _  |   |
| Net assets, end of year  | \$<br>57,204,116                           | \$  | 6,197,339                             | \$ | 37,974,264                | \$ | 101,375,719                                 |

### CONSOLIDATED STATEMENT OF CASH FLOWS For the years ended June 30, 2014 and 2013

|  | <br>2014         |     | 2013          |
|--|------------------|-----|---------------|
| Cash flows from operating activities:                                |                  |     |               |
| Change in net assets   | \$<br>7,349,847  | \$  | 5,864,539     |
| Adjustments to reconcile change in net assets to                     |                  |     |               |
| net cash (used in) provided by operating activities:                 |                  |     | /m/ / m / / / |
| Donation of land   | - (4.070.400)    |     | (71,314)      |
| Realized gain on sale of investments, net                            | (1,372,120)      |     | (4,565,305)   |
| Unrealized gain on investments, net                                  | (8,417,828)      |     | (1,210,948)   |
| Loss on disposal of property and equipment                           | 16,024           |     | 14,471        |
| Provision for losses on notes receivable                             | 4,250<br>39,250  |     | -<br>EA 601   |
| Depreciation Change in operating assets and liabilities:             | 39,230           |     | 54,681        |
| Unconditional promises to give                                       | (71,572)         |     | 30,561        |
| Contributions and bequests receivable                                | (246,148)        |     | 1,937,644     |
| Government contracts receivable                                      | 39,291           |     | 710           |
| Interest and other receivables                                       | 364              |     | 11,786        |
| Prepaid expenses   | (4,963)          |     | 15,907        |
| Other assets   | 3,017            |     | 1,206         |
| Accounts payable and accrued expenses                                | (26,991)         |     | (25,896)      |
| Grants and distributions payable                                     | (88,558)         |     | 29,488        |
| Designated obligations   | 213,804          |     | 154,112       |
| Contributions restricted for long-term purposes                      | 1,478,039        |     | (760,410)     |
| Change in agency funds, including investment gains                   | <br>172,430      |     | (131,068)     |
| Total adjustments  | (8,261,711)      |     | (4,514,375)   |
| Net cash (used in) provided by operating activities                  | (911,864)        |     | 1,350,164     |
| Cash flows from investing activities:                                |                  |     |               |
| Redemption of investments - other                                    | -                |     | 25,069        |
| Advances on notes receivable   | (85,000)         |     | -             |
| Proceeds from sale of investments                                    | 28,886,417       |     | 46,730,202    |
| Purchases of investments   | (30,238,094)     |     | (47,009,633)  |
| Proceeds from sale of property and equipment                         | 28,290           |     | -             |
| Purchases of property and equipment                                  | <br>(33,953)     |     |               |
| Net cash used in investing activities                                | (1,442,340)      |     | (254,362)     |
| Cash flows from financing activities:                                |                  |     |               |
| Advances on notes payable  | 150,000          |     | -             |
| Repayments on notes payable  | (31,699)         |     | (24,131)      |
| Contributions restricted for long-term purposes                      | (1,478,039)      |     | 760,410_      |
| Net cash (used in) provided by financing activities                  | <br>(1,359,738)  |     | 736,279       |
| Net change in cash and cash equivalents                              | (3,713,942)      |     | 1,832,081     |
| Cash and cash equivalents, beginning of year                         | <br>13,735,086   |     | 11,903,005    |
| Cash and cash equivalents, end of year                               | \$<br>10,021,144 | \$  | 13,735,086    |
| Supplemental cash flow information:                                  |                  |     |               |
| Cash paid during the year for interest                               | \$<br>12,478     | \$  | 12,478        |
| ·  | <br>, , , ,      |     |               |
| Supplemental schedule of non-cash investing and financing activities |                  | ch. | 74.044        |
| Donation of land   | \$<br>-          | \$  | 71,314        |
| Purchase of property and equipment with notes payable                | \$<br><b></b>    | \$  | 55,830        |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 1. Organization

Community Foundation for Southern Arizona (CFSA), was established in 1980 in the State of Arizona as a nonprofit corporation that promotes the work of civic, cultural and educational organizations in Southern Arizona by stimulating philanthropic resources. The mission of CFSA is to inspire and support donors in making a difference now and forever. As a public charity, we accomplish our mission by building permanent charitable funds, connecting donors to organizations and programs they care about, making effective grants and providing leadership on community issues.

The consolidated financial statements include the following:

The CFSA Pooled Income Fund (PIF) – a fund established to maintain collective investments and reinvestment of property transferred to the fund. The donor creates a life income interest for one or more beneficiaries and contributes an irrevocable remainder interest to, or for, the use of CFSA.

The CFSA Charitable Remainder Trust Fund (CRTF) – a fund that includes trusts and charitable gift annuities whereby the individuals receive income during their lifetime. Upon the donor's death, the assets will be transferred to CFSA's unrestricted fund unless further restricted by the donor.

Section 509(a)(3) Supporting Organizations – an Internal Revenue Code (IRC) Section 509(a)(3) support organization is an entity which achieves tax-exempt charitable organization status by having a close relationship with a public charity. In order to establish a close relationship, a majority of the supporting organization's Board of Trustees are elected by CFSA's Board of Trustees, CFSA appoints the supporting organization's Board of Trustees and the supporting organization and CFSA have common charitable purposes and goals.

Supporting organizations include:

The Melody S. Robidoux Foundation (MSRF) allocates its resources towards grants to qualified religious, charitable, scientific and educational organizations. During the year ended June 30, 2014, MSRF became a fund of CFSA.

The William E. Hall Foundation supports grants to programs for children.

The Worth & Dot Howard Foundation supports grants to qualified high school students to pursue higher education.

CFSA Properties, Inc. supports the purposes of CFSA by providing management of CFSA's real property.

The Thomas R. Brown Family Foundation supports the purposes of CFSA through grants to qualified religious, charitable, scientific and educational organizations.

The Women's Foundation of Southern Arizona (WFSA) supports the purposes of CFSA through grants to organizations and projects supportive of women's issues.

The Zuckerman Community Outreach Foundation (ZCOF) engages in charitable giving and support for charitable organizations and endeavors whose mission is to reach out to support organizations for the promotion of health and wellness on a local and national level, as well as extending generosity to necessary, creative and artistic endeavors that positively impact the human experience. ZCOF seeks to fund traditional and innovative projects and programs that exist to support this mission.

The Howard V. Moore Foundation is organized and operated exclusively for the support and benefit of, to perform the functions of or to carry out the mission and purposes of CFSA.

The Nonprofit Loan Fund of Tucson and Southern Arizona (NPLF) provides loans to nonprofit organizations and educates nonprofit organizations on the prudent use of loan capital.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 1. Organization, Continued

The Sycamore Canyon Conservation Foundation (SYCAM) guides the conservation, protection and appreciation of the dedicated Sycamore Canyon Preserve natural open space by preserving natural habitats, geographic features and scenic views including plants, washes and wildlife corridors; restoring habitats; utilizing natural open space as buffer zones; providing educational and research opportunities utilizing natural open space and increased public awareness and appreciation of the land.

### 2. Summary of Significant Accounting Policies

### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Community Foundation for Southern Arizona and its Affiliates (collectively referred to as the Foundation). Each of the entities maintains their own net assets. All significant inter-organization transactions have been eliminated in consolidation.

### **Basis of Accounting**

The consolidated financial statements are prepared using the accrual method of accounting and are presented on the basis of unrestricted, temporarily restricted and permanently restricted net assets in accordance with accounting principles generally accepted in the United States of America applicable to nonprofit organizations.

Following is a summary of the net asset categories included in the accompanying consolidated financial statements:

Unrestricted net assets represent those assets available to the Foundation for normal operations, support of community activities and charitable endeavors as designated by the Board of Trustees.

Temporarily restricted net assets are subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. This category of net assets also includes earnings on permanently restricted endowments that have not yet been appropriated for expenditure by the Board of Trustees. The balance of temporarily restricted net assets at June 30, 2014 and 2013 was \$10,136,832 and \$6,197,339, respectively.

Permanently restricted net assets carry a donor-imposed restriction that they be maintained in perpetuity to provide a permanent source of income for Foundation's operations. In accordance with Internal Revenue Service (IRS) regulations for community foundations, the Foundation's bylaws provide for variance power. Under certain unanticipated circumstances, this variance power allows for the modification of restrictions; however, management believes that such variance power is not intended to apply to endowment restrictions made by the donor. Accordingly, these amounts are included as a component of permanently restricted net assets.

It is the Foundation's policy that permanently restricted assets are reported at their original value at the time of the gift. Realized and unrealized gains and losses on those assets are recorded as temporarily restricted assets until appropriated for expenditure. The balance of permanently restricted net assets at June 30, 2014 and 2013 was \$39,452,303 and \$37,974,264, respectively.

### **Accounting Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

See independent auditors' report.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 2. Summary of Significant Accounting Policies, Continued

### Cash and Cash Equivalents

For purposes of the consolidated statement of cash flows, the Foundation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents are maintained at various financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures cash accounts up to \$250,000 per institution. The Foundation had \$5,760,405 and \$1,205,034 in cash in excess of the FDIC limit at June 30, 2014 and 2013, respectively. Investments held by brokerage institutions are covered up to \$500,000 under insurance provided by the Securities Investor Protection Corporation (SIPC). However, the SIPC does not protect against losses in market value. The Foundation's investments on deposit with brokerage institutions are also insured under additional insurance in varying amounts based on the brokerage institution. This additional protection becomes available in the event that SIPC limits are exhausted. It is the opinion of management that the solvency of the referenced financial institutions is not of concern at this time.

### Investments

In accordance with accounting principles generally accepted in the United States of America applicable to nonprofit organizations, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in the change in net assets section in the accompanying consolidated statements of activities. CFSA maintains pooled investment accounts. Realized and unrealized gains and losses from investments in the pooled accounts are allocated to the individual funds based on the relationship of the fair value of each fund to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts. Oil and gas interests are valued at a multiple of prior year earnings based upon estate valuation guidance issued by the IRS.

### Unconditional Promises to Give

Unconditional promises to give are recognized as revenues in the period received and as assets, decrease of liabilities or expenses depending on the form of the benefits received. Such unconditional promises to give are recorded at their present value calculated over the time period of the commitment and recognized as contribution revenue as the present value increases. Management evaluates unconditional promises to give and establishes an allowance for doubtful unconditional promises to give based on an estimate of uncollectible amounts.

### Contributions and Bequests Receivable

Bequests are recognized as contribution revenue in the period in which the Foundation receives notification the court has deemed the will valid and all conditions have been substantially met. The revenue and related receivable are recorded at the amount which management estimates it will collect. At June 30, 2014 and 2013, management believes all bequests receivable are fully collectible and, therefore, no allowance has been provided.

### Property and Equipment

Property and equipment is stated at cost if purchased or fair market value if donated. The costs of maintenance, repairs and minor renewals are charged to expense in the year incurred. The Foundation's policy is to capitalize expenditures for property and equipment that exceed \$2,500 and have a useful life that extends beyond one year. When items are retired or disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the consolidated statements of activities. Property and equipment is reported as unrestricted revenue and support unless the granting agency or donor has restricted the asset to a specific purpose. Property and equipment purchased with restricted funds or donated with explicit restrictions regarding their use are reported as restricted revenue and support.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 2. Summary of Significant Accounting Policies, Continued

### Property and Equipment, continued

Depreciation is calculated using the straight-line method over the following estimated useful lives of the assets:

Buildings and improvements Equipment and furniture Computers and software 10 - 40 years 5 - 8 years

3 - 5 years

### Grants and Distributions Payable

Grants and distributions payable represent support grants pledged by the Foundation to recipient organizations that are not yet disbursed.

### Land Held for Conservation/Permanent Collections - Conservation Easements

SYCAM is a conservation organization having among its purposes the protection on behalf of the public of open space, scenic, historic and recreational lands. As a qualified holder of conservation easements, SYCAM is generally responsible for ensuring that the terms of the easements are not violated. As of June 30, 2014 and 2013, SYCAM held one conservation easement. SYCAM has opted to expense purchased conservation easements and donated easements are not recorded.

### **Designated Obligations**

CFSA's trustees manage assets contributed to the PIF and the CRTF under which CFSA is the irrevocable remainder interest. Such assets are restricted as to use until the death of the designated income beneficiaries. Upon the death of the income beneficiaries, the assets of each of these entities will be distributed to certain charities or to CFSA, as dictated by the corresponding agreement. The present value of the expected obligations has been recorded as a designated obligation, and any annual changes in that obligation are reflected as a change in value.

### Due to Other Agencies

CFSA manages funds for other nonprofit agencies in southern Arizona on a fee basis. The nonprofit agencies have the right to withdraw the funds and, therefore, a corresponding liability has been recorded.

### Interest Income

Interest income is allocated monthly within CFSA, the PIF and several trusts and supporting organizations participating in the CFSA investment pools. These allocations are based on the fair market value balances of the respective funds invested during the month.

### Contributions/Restricted Revenue

Contributions that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

### **Donated Services**

Donated goods and space are valued at fair market value. Donated services are recognized in the consolidated financial statements at fair market value if the following criteria are met:

- The services require specialized skills and are provided by individuals possessing those skills
- The services would typically need to be purchased if not donated

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 2. Summary of Significant Accounting Policies, Continued

### Donated Services, continued

Although the Foundation utilizes the services of many outside volunteers, the fair value of these services is not recognized in the accompanying consolidated financial statements since they do not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

### Administrative Allocation

Charges for administrative and overhead expenses of the Foundation are allocated against the resources of the Foundation based on rates determined by the Board of Trustees or individual fund agreements. Management believes such rates do not exceed what is normally charged to funds by community foundations nationwide.

### Income Taxes

CFSA is a nonprofit organization exempt from income taxes under Section 501(c)(3) of the IRC. Income from certain activities not directly related to CFSA's tax-exempt purpose may be subject to taxation as unrelated business income. CFSA also qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1). Supporting organizations are classified under Section 509(a)(3) of the IRC.

The Foundation's policy is to disclose or recognize income tax positions based on management's estimate of whether it is reasonably possible or probable, respectively, that a liability has been incurred for unrecognized income tax positions. As of June 30, 2014, management is not aware of any uncertain tax positions that are potentially material. The Foundation's Federal Form 990, *Return of Organization Exempt from Income Tax*, and Arizona Form 99, *Arizona Exempt Organization Annual Information Return*, is generally subject to examination for three years after it is filed.

### 3. <u>Unconditional Promises to Give</u>

Unconditional promises to give due after one year are discounted at rates ranging from 3% to 3.25%. At June 30, 2014 and 2013, unconditional promises to give consists of balances to be paid in future years as follows:

|                                      | <br>2014      | <br>2013     |
|--------------------------------------|---------------|--------------|
| 2014                                 | \$<br>-       | \$<br>67,119 |
| 2015                                 | 112,064       | 21,900       |
| 2016                                 | 51,983        | 3,738        |
| 2017                                 | 1,225         | 550          |
| 2018                                 | 675           | -            |
| 2019                                 | 175           | _            |
| Thereafter                           | <br>350       | <br>         |
| Total unconditional promises to give | 166,472       | 93,307       |
| Less interest component              | (3,442)       | <br>(1,849)  |
| Unconditional promises to give, net  | 163,030       | 91,458       |
| Less current portion                 | <br>(112,064) | <br>(67,119) |
| Non-current portion                  | \$<br>50,966  | \$<br>24,339 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

| <ol><li>Notes Receivable</li></ol> |
|------------------------------------|
|------------------------------------|

5.

6.

Notes receivable at June 30, 2014 consist of:

| Notes receivable at June 30, 2014 consist of:  |    |             |                  |
|--|----|-------------|------------------|
|  | -  | 2014        |                  |
| Note receivable from a nonprofit organization with monthly interest only payments at 7.75%. The principal balance plus any unpaid interest is due October 2014.  | \$ | 50,000      |                  |
| Note receivable from a nonprofit organization with monthly interest only payments at 7.75%. The principal balance plus any unpaid interest is due February 2015. |    | 35,000      |                  |
| Total notes receivable   |    | 85,000      |                  |
| Less allowance for uncollectible notes receivable  |    | (4,250)     |                  |
| Notes receivable, net  |    | 80,750      |                  |
| Current portion  |    | (80,750)    |                  |
| Non-current portion  | \$ | _           |                  |
| Property and Equipment   |    |             |                  |
| Property and equipment at June 30, 2014 and 2013 consists of:  |    |             |                  |
|  |    | 2014        | 2013             |
| Land   | \$ | 303,400     | \$<br>347,714    |
| Building and improvements  |    | 578,470     | 582,073          |
| Equipment and furniture  |    | 103,925     | 88,270           |
| Computers and software   |    | 85,757      | <br>85,270       |
| Total property and equipment   |    | 1,071,552   | 1,103,327        |
| Less accumulated depreciation  |    | (391,202)   | (373,366)        |
| Property and equipment, net  | \$ | 680,350     | \$<br>729,961    |
| Investments  |    |             |                  |
| Investments at June 30, 2014 and 2013 consist of:  |    |             |                  |
|  |    | 2014        | 2013             |
| Mutual funds   | \$ | 88,827,846  | \$<br>78,783,741 |
| Stocks   |    | 8,657,387   | 7,816,064        |
| Fixed income   |    | 3,834,709   | 3,371,785        |
| Limited and offshore partnerships  |    | 1,073,018   | 1,420,431        |
| Oil and gas interests  |    | 856,864     | 716,178          |
| Interest in trust  |    | 229,377     | <br>229,377      |
| Total investments  | \$ | 103,479,201 | \$<br>92,337,576 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 6. Investments, Continued

Investment income for the years ended June 30, 2014 and 2013 consists of:

|                        | <br>FSA, CRTF<br>and PIF | Supporting<br>rganizations | <br>Total        | 2013            |
|------------------------|--------------------------|----------------------------|------------------|-----------------|
| Unrealized gains, net  | \$<br>7,325,200          | \$<br>1,092,628            | \$<br>8,417,828  | \$<br>1,210,948 |
| Interest and dividends | 1,700,239                | 527,664                    | 2,227,903        | 2,678,246       |
| Realized gains, net    | 1,030,631                | 341,489                    | 1,372,120        | 4,565,305       |
| Royalties              | -                        | 328,847                    | 328,847          | 275,607         |
| Foreign taxes          | _                        | (14)                       | (14)             | (113)           |
| Administrative charges | (217,968)                | <br>(86,803)               | <br>(304,771)    | (315,618)       |
| Investment income, net | \$<br>9,838,102          | \$<br>2,203,811            | \$<br>12,041,913 | \$<br>8,414,375 |

At June 30, 2014 and 2013, \$17,671,637 and \$31,510,254, respectively, of the total investments are invested and valued by each supporting organization's own investment policies and guidelines. Of the supporting organization's total investments at June 30, 2014 and 2013, \$1,073,018 and \$1,420,431, respectively, of limited and offshore partnerships are held and managed by one supporting organization.

At June 30, 2014 and 2013, \$39,426,609 and \$37,927,958, respectively, of the investments were permanently restricted for endowment net assets and, as such, were unavailable for operations.

### 7. Fair Value Measurements

The Financial Accounting Standards Board has established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The following is a description of the valuation methodologies used for assets measured at fair value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 7. Fair Value Measurements, Continued

Mutual funds: Valued at the net asset value of shares held by the Foundation at year end.

Stocks and Bonds: Valued at the closing price reported on the active market on which the individual securities are traded.

Other investments: Valued at cost, which approximates fair value.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The table below sets forth by level, within the fair value hierarchy, investments at fair value as of June 30, 2014:

|                    |    | Level 1     |    | Level 1 Level 2 Level 3 |    |              |    | Total       |  |  |
|--------------------|----|-------------|----|-------------------------|----|--------------|----|-------------|--|--|
| Mutual funds:      |    |             |    |                         |    |              |    |             |  |  |
| Equity funds       | \$ | 57,272,669  | \$ | -                       | \$ | -            | \$ | 57,272,669  |  |  |
| Bond funds         |    | 26,106,242  |    | -                       |    | -            |    | 26,106,242  |  |  |
| Specialty funds    |    | 5,448,935   |    |                         | h  | <del>-</del> |    | 5,448,935   |  |  |
| Total mutual funds |    | 88,827,846  |    | -                       |    | -            |    | 88,827,846  |  |  |
| Stocks             |    | 8,657,387   |    | -                       |    |              |    | 8,657,387   |  |  |
| Bonds:             |    |             |    |                         |    |              |    |             |  |  |
| Corporate bonds    |    | 2,406,492   |    | -                       |    | -            |    | 2,406,492   |  |  |
| Treasury bonds     |    | 1,428,217   |    |                         |    | <del>-</del> |    | 1,428,217   |  |  |
| Total bonds        |    | 3,834,709   |    | -                       |    | -            |    | 3,834,709   |  |  |
| Other investments  |    |             |    | 229,377                 |    | 1,929,882    |    | 2,159,259   |  |  |
| Total investments  | \$ | 101,319,942 | \$ | 229,377                 | \$ | 1,929,882    | \$ | 103,479,201 |  |  |

The table below sets forth a summary of changes in level 3 investments for the year ended June 30, 2014:

|                            | !: | nvestments |
|----------------------------|----|------------|
| Balance, beginning of year | \$ | 2,136,609  |
| Unrealized gain, net       |    | 228,472    |
| Realized loss, net         |    | (6,946)    |
| Sales                      |    | (428,253)  |
| Balance, end of year       | \$ | 1,929,882  |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 7. Fair Value Measurements, Continued

The table below sets forth by level, within the fair value hierarchy, investments at fair value as of June 30, 2013:

|                    | <br>Level 1      | Level 2       | <br>Level 3     | <br>Total        |
|--------------------|------------------|---------------|-----------------|------------------|
| Mutual funds:      |                  |               |                 |                  |
| Equity funds       | \$<br>48,269,441 | \$<br>-       | \$<br>-         | \$<br>48,269,441 |
| Bond funds         | 24,065,183       | -             | -               | 24,065,183       |
| Specialty funds    | <br>6,449,117    | <br>-         | <br>            | <br>6,449,117    |
| Total mutual funds | <br>78,783,741   | -             | -               | 78,783,741       |
| Stocks             | 7,816,064        | -             | _               | 7,816,064        |
| Bonds:             |                  |               |                 |                  |
| Corporate bonds    | 2,330,399        | -             | -               | 2,330,399        |
| Treasury bonds     | 1,041,386        | <br>          | <br>-           | 1,041,386        |
| Total bonds        | 3,371,785        | -             | -               | 3,371,785        |
| Other investments  | <br>             | 229,377       | <br>2,136,609   | <br>2,365,986    |
| Total investments  | \$<br>89,971,590 | \$<br>229,377 | \$<br>2,136,609 | \$<br>92,337,576 |

The table below sets forth a summary of changes in level 3 investments for the year ended June 30, 2013:

|                            |    | Other      |
|----------------------------|----|------------|
|                            | 1  | nvestments |
| Balance, beginning of year | \$ | 2,159,726  |
| Unrealized gain, net       |    | 118,667    |
| Realized loss, net         |    | (3,800)    |
| Sales                      |    | (137,984)  |
| Balance, end of year       | \$ | 2,136,609  |

### 8. <u>Designated Obligations</u>

Designated obligations at June 30, 2014 and 2013 consist of:

|                              |    | <br>2013  |                 |
|------------------------------|----|-----------|-----------------|
| Lead trusts                  | \$ | 1,639,936 | \$<br>1,416,980 |
| Charitable gift annuities    |    | 1,255,766 | 1,275,366       |
| Unitrusts                    |    | 188,770   | 173,587         |
| Pooled income fund           |    | 134,603   | 139,338         |
| Total designated obligations | \$ | 3,219,075 | \$<br>3,005,271 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 9. Due to Other Agencies

Non-current portion

10.

Amounts due to other agencies at June 30, 2014 and 2013 consist of:

| Amounts due to other agencies at ouric 50, 2014 and 2010 consist of  |                 |    |           |
|--|-----------------|----|-----------|
|  | <br>2014        |    | 2013      |
| Green Valley Assistance Services Endowment   | \$<br>498,025   | \$ | 457,675   |
| Tohono O'Odham Community College Endowment   | 313,212         |    | 272,661   |
| Handi-Dogs Endowment Fund  | 270,609         |    | 269,504   |
| Sarah P. Hausman Endowment Fund  | 204,586         |    | 185,030   |
| Tucson Audubon Endowment Fund  | 189,181         |    | 177,248   |
| Holmes Tuttle Memorial Fund  | 136,686         |    | 123,726   |
| B-26 Marauder Historical Society Endowment   | 115,006         |    | 103,162   |
| Holsclaw Family Endowment for Goodwill Industries of Tucson  | 85,358          |    | 73,602    |
| Alice Y. Holsclaw YWCA Fund  | 62,538          |    | 56,588    |
| Tucson Botanical Gardens Fund  | 16,619          |    | 89,807    |
| Other funds  | <br>475,927     | ,  | 386,314   |
| Total due to other agencies  | \$<br>2,367,747 | \$ | 2,195,317 |
| Notes Payable  |                 |    |           |
| Notes payable at June 30, 2014 and 2013 consist of:  |                 |    |           |
|  | 2014            |    | 2013      |
| Note payable to a nonprofit organization with quarterly interest only payments at 2%. The principal balance plus any unpaid interest is due December 2015. The note payable is unsecured.  | \$<br>50,000    | \$ | -         |
| Note payable to a City of Tucson agency with semi-annual interest only payments at 2%. The principal balance plus any unpaid interest is due November 2018. Total principal amount of \$150,000 is available for draw at \$50,000 increments. The note |                 |    |           |
| payable is unsecured.  | 50,000          |    | -         |
| Note payable to a Pima County agency with semi-annual interest only payments at 2%. The principal balance plus any unpaid interest is due November 2023. Total principal amount of \$250,000 is available for draw at \$50,000 increments. The note    |                 |    |           |
| payable is unsecured.  | 50,000          |    | -         |
| Note payable to a software vendor with monthly payments of   |                 |    |           |
| \$2,829, including interest at 5% through August 2014. The note payable is secured by computer software.   | -               |    | 31,699    |
| Total notes receivable   | <br>150,000     |    | 31,699    |
| Current portion  | -               |    | (31,699)  |
|  |                 |    |           |

150,000 \$

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 10. Notes Payable, Continued

Future maturities at June 30, 2014 are:

| Year ended      |               |
|-----------------|---------------|
| <u>June 30,</u> |               |
| 2015            | \$<br>-       |
| 2016            | 50,000        |
| 2017            | -             |
| 2018            | -             |
| 2019            | 50,000        |
| Therafter       | <br>50,000    |
|                 | \$<br>150,000 |

### 11. Temporarily Restricted Net Assets

Temporarily restricted net asset activity for the year ended June 30, 2014 consists of:

|                          | <br>Time and<br>Purpose | E  | Endowment<br>Earnings | CRTF          | <br>PIF         | Total       |
|--------------------------|-------------------------|----|-----------------------|---------------|-----------------|-------------|
| Beginning balance        | \$<br>2,760,873         | \$ | 2,519,508             | \$<br>850,962 | \$<br>65,996 \$ | 6,197,339   |
| Contributions            | 789,617                 |    | -                     | 78,881        | -               | 868,498     |
| Investment income, net   | 449,328                 |    | 6,148,760             | 450,898       | 8,589           | 7,057,575   |
| Change in value of split |                         |    |                       |               |                 |             |
| interest investments     | -                       |    | -                     | (254,133)     | 1,514           | (252,619)   |
| Releases and             |                         |    |                       |               |                 | ,           |
| appropriations           | (296,102)               |    | (2,300,287)           | (204,611)     | (860)           | (2,801,860) |
| Reclassifications:       |                         |    |                       |               | . ,             | ,           |
| Reduced fund deficiency  | <br>-                   |    | (932,101)             | -             |                 | (932,101)   |
| Ending balance           | \$<br>3,703,716         | \$ | 5,435,880             | \$<br>921,997 | \$<br>75,239 \$ | 10,136,832  |

Temporarily restricted net asset activity for the year ended June 30, 2013 consists of:

|                          | _  | Time and<br>Purpose | <br>Endowment<br>Earnings | <br>CRTF      | PIF              | Total       |
|--------------------------|----|---------------------|---------------------------|---------------|------------------|-------------|
| Beginning balance        | \$ | 2,187,743           | \$<br>2,373,709           | \$<br>885,185 | \$<br>131,071 \$ | 5,577,708   |
| Contributions            |    | 523,042             | -                         | 64,611        | 9,873            | 597,526     |
| Investment income, net   |    | 200,975             | 3,870,622                 | 190,764       | 29               | 4,262,390   |
| Change in value of split |    |                     |                           |               |                  |             |
| interest investments     |    | -                   | -                         | (140,141)     | (26,188)         | (166,329)   |
| Releases and             |    |                     |                           |               |                  | ,           |
| appropriations           |    | (150,887)           | (3,214,634)               | (149,457)     | (48,789)         | (3,563,767) |
| Reclassifications:       |    |                     |                           |               |                  |             |
| Reduced fund deficiency  |    |                     | (510,189)                 | <br>          | <br>             | (510,189)   |
| Ending balance           | \$ | 2,760,873           | \$<br>2,519,508           | \$<br>850,962 | \$<br>65,996 \$  | 6,197,339   |
|                          |    |                     |                           |               |                  |             |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 12. Permanently Restricted Net Assets

The Foundation's endowments consist of several individual funds established under donor restriction for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds (including funds designated by the Board of Trustees to function as endowments) are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Trustees of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as adopted by the state of Arizona as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion, if any, of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation and (7) the Foundation's investment policies.

Permanently restricted net assets at June 30, 2014 consist of:

|                           |            | CFSA            |        | WFSA      | S  | YCAM  | Total |            |  |
|---------------------------|------------|-----------------|--------|-----------|----|-------|-------|------------|--|
| Beginning balance         | \$         | 36,450,693      | \$     | 1,522,071 | \$ | 1,500 | \$    | 37,974,264 |  |
| Contributions             |            | 1,451,423       |        | 26,616    |    |       |       | 1,478,039  |  |
| Ending balance            | \$         | 37,902,116      | \$     | 1,548,687 | \$ | 1,500 | \$    | 39,452,303 |  |
| Permanently restricted ne | t assets a | at June 30, 201 | 3 cons | ist of:   |    |       |       |            |  |

|                   | <br>CFSA         | <br>WFSA        | 8  | SYCAM | Total |            |  |
|-------------------|------------------|-----------------|----|-------|-------|------------|--|
| Beginning balance | \$<br>35,721,283 | \$<br>1,491,071 | \$ | 1,500 | \$    | 37,213,854 |  |
| Contributions     | <br>729,410      | <br>31,000      | -  | _     |       | 760,410    |  |
| Ending balance    | \$<br>36,450,693 | \$<br>1,522,071 | \$ | 1,500 | \$    | 37,974,264 |  |

### 13. Endowments

### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, accumulated deficiencies of this nature that are reported as reclassification from unrestricted net assets to temporarily restricted net assets were \$1,529,654 and \$2,461,755 at June 30, 2014 and 2013, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 13. Endowments, Continued

### Return Objectives and Risk Parameters

The Foundation has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk.

### Investment Strategies

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policies

CFSA has a formally adopted spending policy, which reads as follows: CFSA's spending policy governs the rate at which annual distributions are made from each of its individual endowment funds. The rate is used to calculate the amount "available to grant" from each separate endowment fund. CFSA's spending policy was developed to be compatible with CFSA's investment policy. The spending policy rate will be 4% of a 20-quarter rolling average of the fund's total market value at the end of each quarter. If the fund is in existence for less than 20 quarters, the calculation will use the average of the existing historical quarters. The current year's spending amount, plus each prior year's unspent "available to grant" balance, becomes the "available to grant" amount for the new fiscal year. The formula shall be applied to the 20 quarters at the end of CFSA's fiscal year. CFSA operates under the total return concept, meaning that the distributions will be made from the income and, if necessary, the realized and unrealized capital appreciation of the fund. Notwithstanding the preceding, pursuant to Arizona Revised Statute §10-11802, the historical value of the fund will not be used to fund any amount of the "available to grant" in excess of the income and capital appreciation of the fund, unless the gift instrument provides otherwise.

The "historical dollar value" means the aggregate fair market value in dollars of an endowment fund at the time it became an endowment fund, each subsequent donation to the fund at the time it is made and each accumulation made pursuant to a direction in the applicable gift instrument at the time the accumulation is added to the fund.

### **Endowment Fund Net Assets**

Net assets in the endowment funds at June 30, 2014 consist of:

|                                   | [  | Fund<br>Deficiencies | Temporarily Restricted | <br>Permanently<br>Restricted | Total            |
|-----------------------------------|----|----------------------|------------------------|-------------------------------|------------------|
| Beginning balance                 | \$ | (2,461,755)          | \$<br>2,519,508        | \$<br>37,974,264              | \$<br>38,032,017 |
| Contributions                     |    | -                    | · <del>-</del>         | 1,478,039                     | 1,478,039        |
| Investment loss, net              |    | _                    | 6,148,760              | -                             | 6,148,760        |
| Appropriated for expenditure      |    | -                    | (2,300,287)            | -                             | (2,300,287)      |
| Fund deficiency reclassifications |    | 932,101              | <br>(932,101)          | <br>                          | <u>-</u>         |
| Ending balance                    | \$ | (1,529,654)          | \$<br>5,435,880        | \$<br>39,452,303              | \$<br>43,358,529 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 13. Endowments, Continued

### Endowment Fund Net Assets, continued

Net assets in the endowment funds at June 30, 2013 consist of:

|                                   | [  | Fund<br>Deficiencies | remporarily Restricted | - F | Permanently<br>Restricted | Total            |
|-----------------------------------|----|----------------------|------------------------|-----|---------------------------|------------------|
| Beginning balance                 | \$ | (2,971,944)          | \$<br>2,373,709        | \$  | 37,213,854                | \$<br>36,615,619 |
| Contributions                     |    | -                    | -                      |     | 760,410                   | 760,410          |
| Investment loss, net              |    | -                    | 3,870,622              |     | _                         | 3,870,622        |
| Appropriated for expenditure      |    | -                    | (3,214,634)            |     | _                         | (3,214,634)      |
| Fund deficiency reclassifications |    | 510,189              | <br>(510,189)          |     |                           |                  |
| Ending balance                    | \$ | (2,461,755)          | \$<br>2,519,508        | \$  | 37,974,264                | \$<br>38,032,017 |

### 14. Pension Plan

CFSA has a 403(b) employee benefit plan (Plan) that allows eligible employees to defer a portion of their salaries, not to exceed IRC limitations. CFSA may make discretionary contributions to the Plan. The employer contribution for the years ended June 30, 2014 and 2013 was \$21,713 and \$18,593, respectively.

### 15. Functional Expenses

Functional expenses for the year ended June 30, 2014 for the consolidated entities follows:

|  | <br>CFSA, CRTF<br>and PIF             |    | Supporting<br>ganizations      | E  | liminations                       | Total |                                    |  |
|--|---------------------------------------|----|--------------------------------|----|-----------------------------------|-------|------------------------------------|--|
| Program services  Management and general  Development and public relations | \$<br>5,458,089<br>756,549<br>327,940 | \$ | 7,925,181<br>341,485<br>70.098 | \$ | (525,462)<br>(58,690)<br>(51,355) | \$    | 12,857,808<br>1,039,344<br>346,683 |  |
| Total functional expenses  | \$<br>6,542,578                       | \$ | 8,336,764                      | \$ | (635,507)                         | \$    | 14,243,835                         |  |

Functional expenses for the year ended June 30, 2013 for the consolidated entities follows:

|  | С  | CFSA, CRTF<br>and PIF           |    | Supporting<br>rganizations     | E  | iminations                          | Total |                                 |  |
|--|----|---------------------------------|----|--------------------------------|----|-------------------------------------|-------|---------------------------------|--|
| Program services Management and general Development and public relations | \$ | 5,124,193<br>824,001<br>484,657 | \$ | 2,701,091<br>272,184<br>57,288 | \$ | (259,571)<br>(128,772)<br>(112,284) | \$    | 7,565,713<br>967,413<br>429,661 |  |
| Total functional expenses  | \$ | 6,432,851                       | \$ | 3,030,563                      | \$ | (500,627)                           | \$    | 8,962,787                       |  |

### 16. Lease Commitments

CFSA leases office equipment under the terms of a lease that expires March 2018. Rental expense, which is included in office expense on the consolidated statement of activities, for the years ended June 30, 2014 and 2013 was \$14,458 and \$27,317, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2014 and 2013

### 16. Lease Commitments, Continued

Minimum annual future rental expense as of June 30, 2014, due under the agreement is:

| Year ended      |        |     |
|-----------------|--------|-----|
| <u>June 30,</u> |        |     |
| 2015            | \$ 8   | 393 |
| 2016            | 8      | 393 |
| 2017            | 8      | 93  |
| 2018            | 4      | 47  |
|                 | \$ 3,1 | 26  |

### 17. Subsequent Events

The Foundation was unaware of any subsequent events as of November 4, 2014, the date the consolidated financial statements were available to be issued.

| 9110       | PLEMENTARY INFORMATION    |  |
|------------|---------------------------|--|
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### CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2014

| se to give, net, 54,202  luests receivable 564,078  s receivable 564,078  to give, net, 46,046  to give, net, 46,046  to give, net, 46,046  s 88,184,832  s 9,099,909  s 4,016,498  s 4,016,498  s 4,016,498  s 62,240  s 7,387,747  c 134,670  s 3,094,501  sent portion 2,788,181  s 134,670  s 3,094,501  s 134,670  s 3,094,501  | 6,395,526 \$ 12,275 54,202 - 564,078 - 2,214 - 2,214 - 7,016,020 - 46,046 81,025,452 - 29,832 - 29,832 - 29,832 - 29,832 - 30,832 - 30,832   | 1 1 1 1 1 | 6,555,070<br>54,202<br>564,078<br>-<br>-<br>2,214<br>7,175,564<br>7,175,564<br>67,482<br>29,832<br>29,832<br>92,411,239 | \$ 3,466,074<br>57,862<br>-<br>80,750<br>5,664<br>3,225<br>3,613,575<br>18,386,886<br>612,868<br>612,868 | · · · · · · · · · · · · · · · · · · ·   | \$ 10,021,144<br>112,064<br>564,078<br>-<br>80,750<br>5,664<br>5,439<br>10,789,139 | \$ 13,735,086<br>67,119<br>317,930<br>39,291<br>6,028<br>476<br>14,165,930<br>24,339<br>92,337,576<br>729,961 |
|--|--|-----------|---|--|---|--|---|
| portion and promises to give, net, portion 564,078   | 54,202<br>564,078<br>- 2,214<br>7,016,020<br>12,275<br>46,046<br>81,025,452<br>197,634<br>67,482<br>29,832<br>29,832<br>88,184,832<br>\$ 209,909<br>62,240<br>\$ 67  | 1 1 11    | 7,1<br>7,1<br>85,0  | 57,862<br>-<br>-<br>80,750<br>5,664<br>3,225<br>3,613,575<br>4,920<br>18,386,886<br>612,868<br>612,868   |   | 112,064<br>564,078<br>80,750<br>5,664<br>5,439                                     | 67,119<br>317,930<br>39,291<br>6,028<br>476<br>14,165,930<br>24,339<br>92,337,576                             |
| evable, net contracts receivable 564,078   | 564,078 - 2,214 - 2,214 - 2,214 - 2,214 - 2,214 - 2,215 - 2,214 - 2,21,634 - 2,9,832 -   | 1 1 1     | 7,7<br>7,1<br>85,0  | 3,613,575<br>3,613,575<br>18,386,886<br>612,868<br>51,703  |   | 564,078<br>564,078<br>750<br>5,664<br>5,439<br>10,789,139                          | 24,339<br>92,337,576<br>14,165,930<br>24,339<br>92,337,576<br>729,961   |
| ent contracts receivable   | 2,214<br>7,016,020<br>46,046<br>81,025,452<br>67,482<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>29,832<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>88,184,832<br>88,184,832<br>88,184,832<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>67,482<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016,020<br>7,016, | 1 1 11    | 7,1<br>85,0   | 80,750<br>5,664<br>3,225<br>3,613,575<br>18,386,886<br>612,868<br>612,863                                | . , , , , , , , , , , , , , , , , , , , | 80,750<br>5,664<br>5,439<br>10,789,139   | 39,291<br>-<br>6,028<br>476<br>14,165,930<br>24,339<br>92,337,576   |
| Action   Comparison   Compari   | 2,214  | 1 11      | 7,1<br>85,0   | 80,750<br>5,664<br>3,225<br>3,613,575<br>18,386,886<br>612,868<br>512,863                                |   | 80,750<br>5,664<br>5,439<br>10,789,139   | 6,028<br>476<br>14,165,930<br>24,339<br>92,337,576<br>729,961   |
| nd other receivables         2,214         - <th>2,214</th> <td>1 1 1</td> <td>7,7<br/>85,0</td> <td>5,664<br/>3,225<br/>3,613,575<br/>4,920<br/>18,386,886<br/>612,868<br/>612,868</td> <td></td> <td>5,664<br/>5,439<br/>10,789,139</td> <td>6,028<br/>476<br/>14,165,930<br/>24,339<br/>92,337,576<br/>729,961</td>   | 2,214  | 1 1 1     | 7,7<br>85,0   | 5,664<br>3,225<br>3,613,575<br>4,920<br>18,386,886<br>612,868<br>612,868                                 |   | 5,664<br>5,439<br>10,789,139   | 6,028<br>476<br>14,165,930<br>24,339<br>92,337,576<br>729,961   |
| xpenses         2,214         - <th< th=""><th>2,214</th><td>1 1 1</td><td>7,1<br/>85,0</td><td>3,225<br/>3,613,575<br/>4,920<br/>18,386,886<br/>612,868<br/>21,203</td><td></td><td>5,439<br/>10,789,139</td><td>24,339<br/>92,337,576<br/>729,961</td></th<>   | 2,214  | 1 1 1     | 7,1<br>85,0   | 3,225<br>3,613,575<br>4,920<br>18,386,886<br>612,868<br>21,203   |   | 5,439<br>10,789,139  | 24,339<br>92,337,576<br>729,961   |
| Action   A   | 7,016,020 12,275 46,046 81,025,452 197,634 67,482 29,832 88,184,832 \$ 209,909 62,240 \$ 67  | 1 11      | 7,1<br>85,0   | 3,613,575<br>4,920<br>18,386,886<br>612,868<br>21,203  | 1 1                                     | 10,789,139   | 14,165,930<br>24,339<br>92,337,576<br>729,961   |
| ## def. outside to give, net, rich portion  ## 1,025,452  ## 197,634  ## 3,869,229  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 67,482  ## 62,240  ## 62,240  ## 62,240  ## 62,240  ## 134,603  ## 10,029  ## 134,603  ## 10,029  ## 134,670  | 46,046<br>81,025,452<br>67,482<br>29,832<br>88,184,832<br>5 209,909<br>62,240 \$ 67  | 1 11      | 85,C  | 4,920<br>18,386,886<br>612,868<br>21,203   | •                                       |  | 24,339<br>92,337,576<br>729,961   |
| # 6,046 # 197,634 # 3,869,229 # 1,482 # 1,482 # 1,482 # 1,482 # 1,482 # 1,482 # 1,482 # 1,482 # 1,483 # 1,484,832  | 46,046<br>81,025,452<br>67,482<br>29,832<br>88,184,832<br>88,184,832<br>88,184,832<br>5 209,909<br>62,240<br>\$ 67<br>358,194  | 1 11      | 85,0  | 4,920<br>18,386,886<br>612,868<br>21,203   | i                                       |  | 24,339<br>92,337,576<br>729,961   |
| sects self-482 29,832 sects sects self-482 sects sects sects sects sects sects sects sects sects self-482 sects se | 81,025,452 197,634<br>67,482<br>29,832<br>88,184,832 \$ 209,909<br>62,240 \$ 67<br>358,194   | 1 11      | 85,(  | 18,386,886<br>612,868<br>21,203  |   | 50,966   | 92,337,576<br>729,961   |
| sets sets sets sets sets sets sets sets  | 67,482<br>29,832<br>88,184,832 \$ 209,909<br>62,240 \$ 67<br>358,194   | 4 H       | 92,4  | 612,868<br>21,203  | ſ                                       | 103,479,201  | 729,961   |
| sets sets \$ 88,184,832 \$ 209,909 \$ 4,016,498  3 LITIES AND NET ASSETS   Ilities:   payable and  | 29,832<br>88,184,832 \$ 209,909<br>62,240 \$ 67<br>358,194   | 4 H       | 92,4  | 21.203   | •                                       | 680,350  |   |
| Selfs   Self   | 88,184,832 \$ 209,909<br>62,240 \$ 67<br>358,194 -   | - 11      |   | 20061  | 1                                       | 51,035   | 54,052  |
| Sillities   State      | 62,240 \$ 67<br>358,194 -  |           |   | \$ 22,639,452  | \$                                      | \$ 115,050,691   | \$ 107,311,858  |
| litties:     payable and     expenses     d distributions payable     d distributions     d distributions     d distributions payable     d distributions     d d distributions     d d distributions     d d d d d d d d d d d d d d d d d  | 62,240 \$ 67<br>358,194 -  |           |   |  |   |  |   |
| expenses   | 62,240 <b>\$</b> 67<br>358,194 -   |           |   |  |   |  |   |
| expenses   | 62,240 \$ 67<br>358,194 -  |           |   |  |   |  |   |
| d distributions payable 358,194 - 134,603 ad obligations 2,367,747 - 134,603 are agencies 2,367,747 - 134,670 are agencies 2,788,181 134,670 bilities 2,788,181 134,670 addition 2,788,181 - 134,670 addition 2,788,181 - 134,670 addition 2,788,181 - 134,670   | 75   |           | 72,336  | \$ 37,773  | 1<br><del>69</del>                      | \$ 110,109   | \$ 137,100  |
| ad obligations 2,367,747 - 134,603  Per agencies 2,367,747   | 137 603  | ,         | 358,194   | 120,000  | •                                       | 478,194  | 566,752   |
| rable, current portion 2,788,181 134,670 3, 2,788,181 134,670 3, 2,788,181 134,670 3, 2,788,181 116  | 5  | 3,084,472 | 3,219,075   | t  | 1                                       | 3,219,075  | 3,005,271   |
| rrent liabilities 2,788,181 134,670 3, 2,788,181 134,670 3, 2,788,181 134,670 3, 2,788,181 134,670 3, 2,788,181 16 -   | 2,367,747  | ,         | 2,367,747   | 1  | •                                       | 2,367,747  | 2,195,317   |
| rirent liabilities 2,788,181 134,670 3, 2)e, non-current portion 2,788,181134,670 3, 2,788,181134,670 3, 2,788,181134,670 3, 2,788,181   | 1  | •         |   |  | ı                                       | ,  | 31,699  |
| Jeb indress 2,788,181 134,670 3,88,718,116   | 134  | 3,094,501 | 6,017,352   | 157,773  | 1                                       | 6,175,125  | 5,936,139   |
| bilities 2,788,181 .134,670 3, 38,718,116 -  |  | 1         | 1   | 150,000  | •                                       | 150,000  | •   |
| ed 38,718,116  | . 134  | 3,094,501 | 6,017,352   | 307,773  | 1                                       | 6,325,125  | 5,936,139   |
| 38,718,116   |  |           |   |  |   |  | •   |
|  |  | 1         | 38,718,116  | 20,418,315   | •                                       | 59,136,431   | 57,204,116  |
| 8,776,419 75,239   | 8,776,419 75,239   | 921,997   | 9,773,655   | 363,177  | •                                       | 10,136,832   | 6,197,339   |
| Permanently restricted 37,902,116 -  |  | ,         | 37,902,116  | 1,550,187  | ,                                       | 39,452,303   | 37,974,264  |
| 85,396,651 75,239 921,997  |  | 921,997   | 86,393,887  | 22,331,679   | •                                       | 108,725,566  | 101,375,719   |
| \$ 4,016,498 \$  | 88,184,832 \$ 209,909  | 11        | 92,411,239  | \$ 22,639,452  | ٠.                                      | \$ 115,050,691   | \$ 107,311,858  |

Supplementary Information See independent auditors' report.

### CONSOLIDATING STATEMENT OF ACTIVITIES For the year ended June 30, 2014

|  | Community Foundation for Southern Arizona, Inc. | CFSA Pooled | CFSA<br>Charitable<br>Remainder<br>Trust Fund | Total without<br>Supporting<br>Organizations | Supporting<br>Organizations | Consolidating<br>Entries | Total                   | 2013                    |
|--|---|-------------|---|--|-----------------------------|--------------------------|-------------------------|-------------------------|
| Revenue and support:<br>Support:             |   |             |   |  |                             |                          |                         |                         |
| Contributions and bequests<br>Special events | \$ 22,177,776                                   | ı ı         | \$ 78,881                                     | \$ 22,256,657                                | \$ 2,836,051<br>135,320     | \$ (15,797,266)          | \$ 9,295,442<br>247,702 | \$ 6,138,141<br>271,974 |
| Total support                                | 22,290,158                                      | J           | 78,881  | 22,369,039                                   | 2,971,371                   | (15,797,266)             | 9,543,144               | 6,410,115               |
| Revenue, investment and other income:        |   |             |   |  |                             |                          |                         |                         |
| investment income (loss), net                | 9,378,615                                       | 8,589       | 450,898                                       | 9,838,102                                    | 2,203,811                   | 1                        | 12,041,913              | 8,414,375               |
| Other revenue                                | 12,723  | 1           | •   | 12,723                                       | 31,309                      | (6,000)                  | 38,032                  | 66,614                  |
| Fund management fees                         | 154,071   | •           | •   | 154,071                                      | •                           | (140,728)                | 13,343                  |                         |
| Loss on disposal of property and equipment   | •   | ,           | •   | 1  | (16,024)                    | •                        | (16,024)                | (14,471)                |
| Change in fair value                         | (2,578)   | 1,514       | (254,134)                                     | (255,198)                                    | 228,472                     | 1                        | (26,726)                | (49,307)                |
| Total revenue, investment                    |   |             |   |  |                             |                          |                         |                         |
| and other income                             | 9,542,831                                       | 10,103      | 196,764                                       | 9,749,698                                    | 2,447,568                   | (146,728)                | 12,050,538              | 8,417,211               |
| Total revenue and support                    | 31,832,989                                      | 10,103      | 275,645                                       | 32,118,737                                   | 5,418,939                   | (15,943,994)             | 21,593,682              | 14,827,326              |
| Expenses:                                    |   | •           |   |  |                             |                          |                         |                         |
| Grants and distributions                     | 4,719,095                                       | •           | 108,280                                       | 4,827,375                                    | 22,878,972                  | (15,797,266)             | 11,909,081              | 6,582,078               |
| Salaries, wages and related expense          | 1,039,103                                       | 1           | •   | 1,039,103                                    | 227,783                     | •                        | 1,266,886               | 1,237,598               |
| Professional services                        | 193,465   | 980         | 96,330  | 290,655                                      | 350,617                     | (140,728)                | 500,544                 | 419,832                 |
| Office expense                               | 187,579   | •           | •   | 187,579                                      | 62,800                      | (6,000)                  | 244,379                 | 286,535                 |
| Promotion and development                    | 131,390   | 1           | 1   | 131,390                                      | 21,965                      | •                        | 153,355                 | 161,673                 |
| Other expense                                | 48,905  | 1           | •   | 48,905                                       | 60,617                      | ı                        | 109,522                 | 181,611                 |
| Special events                               | 16,210  | 1           | 1   | 16,210                                       | 42,495                      | ı                        | 58,705                  | 89,460                  |
| Program subcontracts                         | 1,363   | 1           | -   | 1,363  | r                           | •                        | 1,363                   | 4,000                   |
| Total expenses                               | 6,337,110                                       | 860         | 204,610                                       | 6,542,580                                    | 23,645,249                  | (15,943,994)             | 14,243,835              | 8,962,787               |
| Change in net assets                         | 25,495,879                                      | 9,243       | 71,035  | 25,576,157                                   | (18,226,310)                | ı                        | 7,349,847               | 5,864,539               |
| Net assets, beginning of year                | 59,947,447                                      | 65,996      | 850,962                                       | 60,864,405                                   | 40,511,314                  | t                        | 101,375,719             | 95,511,180              |
| Transfers                                    | (46,675)  | 1           | 1   | (46,675)                                     | 46,675                      | ,                        | r                       | r                       |
| Net assets, end of year                      | \$ 85,396,651                                   | \$ 75,239   | \$ 921,997                                    | \$ 86,393,887                                | \$ 22,331,679               | \$                       | \$ 108,725,566          | \$ 101,375,719          |

Supplementary Information See independent auditors' report.

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION -- SUPPORTING ORGANIZATIONS June 30, 2014

| ASSETS   | Mel<br>Rol<br>Fou | Melody S.<br>Robidoux<br>Foundation | > 5 | William E.<br>Hall<br>Foundation | CIE | Worth &<br>Dot Howard<br>Foundation | Program | CFSA<br>Properties, Inc. | The<br>Brow   | Thomas R.<br>Brown Family<br>Foundation | - ц о         | Women's<br>Foundation<br>of Southern<br>Arizona |
|--|-------------------|-------------------------------------|-----|----------------------------------|-----|-------------------------------------|---------|--------------------------|---------------|---|---------------|---|
| Current assets:  |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               |   |
| Cash and cash equivalents  | ₩                 | •                                   | ↔   | 1                                | ₩   | 15,606                              | €9-     | •                        | <del>⇔</del>  | 302,380                                 | G             | 368,482   |
| Unconditional promises to give, net,   |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               | -   |
| current portion  |                   | •                                   |     | t                                |     |                                     |         | ſ                        |               | ,                                       |               | 37,862  |
| Notes receivable, net  |                   |                                     |     | J                                |     | ı                                   |         | •                        |               | •                                       |               |   |
| Interest and other receivables   |                   | 1                                   |     | ı                                |     | 5,664                               |         | 1                        |               | 1                                       |               | 1   |
| Prepaid expenses   |                   | ٠                                   |     | -                                |     | 1                                   |         | •                        |               |   |               | 3,225   |
| Total current assets   |                   | 1                                   |     | ı                                |     | 21,270                              |         | 1                        |               | 302,380                                 |               | 409,569   |
| Unconditional promises to give, net,   |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               | •   |
| non-current portion  |                   | ,                                   |     | ι                                |     | •                                   |         | ı                        |               | 1                                       |               | 4,920   |
| Investments  |                   | 1                                   |     | 715,249                          |     | 2,371,325                           |         | •                        |               | 6,155,845                               |               | 2,340,036                                       |
| Property and equipment, net  |                   | •                                   |     | 1                                |     | r                                   |         | 597,960                  |               | 11,360                                  |               | 3,548   |
| Other assets   |                   | 1                                   |     | •                                |     | •                                   |         | 14,600                   |               | 5,103                                   |               | . 1   |
| Total assets   | 8                 | -                                   | s   | 715,249                          | 69  | 2,392,595                           | s       | 612,560                  | <del>\$</del> | 6,474,688                               | ₩             | 2,758,073                                       |
|  |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               |   |
| LIABILITIES AND NET ASSETS   |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               |   |
| Current liabilities:   |                   |                                     |     |                                  |     |                                     |         |                          |               |   |               |   |
| Accounts payable and accrued expenses  | <b>↔</b>          | •                                   | €9- | 1                                | ↔   | 6,287                               | ↔       | 3,730                    | <del>()</del> | 7,953                                   | <del>69</del> | 8,461   |
| Grants and distributions payable   | İ                 | ſ                                   |     | 1                                |     | 120,000                             |         | -                        |               | •                                       |               | . '   |
| Total current liabilities  |                   | 1                                   |     | •                                |     | 126,287                             |         | 3,730                    |               | 7,953                                   |               | 8,461   |
| Notes payable, non-current portion   |                   | ,                                   |     | -                                |     | t                                   |         | •                        |               | 1                                       |               | ,   |
| Total liabilities  |                   | 1                                   |     | ı                                |     | 126,287                             |         | 3,730                    |               | 7,953                                   |               | 8,461   |
| Net assets:  |                   |                                     |     | 1                                |     |                                     |         |                          |               |   |               |   |
| Office under the state of the s |                   | 1                                   |     | 715,249                          |     | 2,266,308                           |         | 608,830                  | _             | 6,466,735                               |               | 837,748   |
| l emporarily restricted  |                   | ı                                   |     | 1                                |     | ſ                                   |         |                          |               | 1                                       |               | 363,177   |
| Permanently restricted   |                   | •                                   |     | 1                                |     | J                                   |         | 1                        |               | 1                                       |               | 1,548,687                                       |
| Total net assets   | , i               | ,                                   | İ   | 715,249                          |     | 2,266,308                           |         | 608,830                  |               | 6,466,735                               |               | 2,749,612                                       |
| Total liabilities and net assets   | S                 | +                                   | es. | 715,249                          | υ   | 2,392,595                           | \$      | 612,560                  | \$            | 6,474,688                               | <del>s</del>  | 2,758,073                                       |
|  |                   |                                     |     |                                  |     |                                     | :       |                          |               |   |               |   |

Supplementary Information See independent auditors' report.

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION – SUPPORTING ORGANIZATIONS, Continued June 30, 2014

| 2013  | \$ 7,992,942  | 86,442<br>-<br>5,664  | 8,085,048            | e  <br>   | = \$ 40,963,537 | \$ 33,223 419,000  | 452,223  | 452,223           | 38,734,508  | 1,523,571              | 40,511,314       | \$ 40,963,537                    |
|---|---|---|----------------------|---|-----------------|--|--|-------------------|---|------------------------|------------------|----------------------------------|
| Total   | 3,466,074   | 57,862<br>80,750<br>5,664<br>3,225  | 3,613,575            | -   | 22,639,452      | 37,773<br>120,000  | 157,773<br>150,000   | 307,773           | 20,418,315  | 1,550,187              | 22,331,679       | 22,639,452                       |
| Sycamore<br>Canyon<br>Conservation<br>Foundation            | 64,997 \$   |   | 64,997               |   | 66,497          | <b>↔</b> [   | ' '  | ı                 | 64,997  | 1,500                  | 66,497           | 66,497 \$                        |
| ν ပို∟်   | <i>ω</i>  | •   |                      | ,   | ₩               | cs.  |  |                   |   |                        |                  | s                                |
| Nonprofit Loan<br>Fund of Tucson<br>and Southern<br>Arizona | 106,427   | 20,000<br>80,750<br>-   | 207,177              | 1 1 1 1   | 207,177         | 964  | 964<br>150,000   | 150,964           | 56,213  | 1                      | 56,213           | 207,177                          |
| No<br>Fur   | ↔   |   |                      |   | <del>2</del>    | <del>∨</del> ∤   |  |                   |   |                        |                  | B                                |
| Howard V.<br>Moore<br>Foundation                            | 2,397,588   | 1 1 1 1   | 2,397,588            | 2,092   | 2,399,680       | 1 1  | , ,  | •                 | 2,399,680   |                        | 2,399,680        | 2,399,680                        |
|   | ↔   |   |                      | •   |                 | ₩.   |  |                   |   |                        |                  | 69                               |
| The Zuckerman<br>Community<br>Outreach<br>Foundation        | 210,594   | 1 1 1 1   | 210,594              | 6,802,339   | 7,012,933       | 10,378   | 10,378   | 10,378            | 7,002,555   | 3                      | 7,002,555        | 7,012,933                        |
| a S O E   | ↔   |   |                      | •   | <del>,</del>    | φ.   |  |                   |   |                        |                  | €43                              |
| ASSETS  | Current assets:  Cash and cash equivalents Unconditional promises to give net | current portion  Current portion  Notes receivable, net Interest and other receivables Prepaid expenses | Total current assets | Unconditional promises to give, net, non-current portion Investments Property and equipment, net Other assets | i otal assets   | LIABILITIES AND NET ASSETS Current liabilities: Accounts payable and accrued expenses Grants and distributions payable | Total current liabilities Notes payable, non-current portion | Total liabilities | net assets.<br>Unrestricted<br>Temporarily restricted | Permanently restricted | Total net assets | Total liabilities and net assets |

Supplementary Information See independent auditors' report.

## CONSOLIDATING STATEMENT ACTIVITIES - SUPPORTING ORGANIZATIONS For the year ended June 30, 2014

|  | Melody S.<br>Robidoux<br>Foundation | Will<br>Four | William E.<br>Hall<br>Foundation |    | Worth &<br>Dot Howard<br>Foundation | CFSA<br>Properties, Inc. | SA<br>es, Inc. | E PE          | Thomas R.<br>Brown Family<br>Foundation | - ш о         | Women's<br>Foundation<br>of Southern<br>Arizona |
|--|-------------------------------------|--------------|----------------------------------|----|-------------------------------------|--------------------------|----------------|---------------|---|---------------|---|
| Revenue and support:<br>Support:             |                                     |              |                                  |    |                                     |                          |                |               |   |               |   |
| Contributions and bequests<br>Special events | ; ;                                 | ↔            | 1 1                              | ↔  |                                     | <b>↔</b>                 | 131            | <del>()</del> | 2,000,000                               | <del>69</del> | 727,330   |
| Total support                                | 1                                   |              | 1                                |    |                                     | -                        | 131            |               | 2.000.000                               |               | 862.650   |
| Revenue, investment and other income:        |                                     |              |                                  |    |                                     |                          |                |               |   |               |   |
| Investment income (loss), net                | •                                   |              | 109,860                          |    | 254,676                             |                          |                |               | 1,018,615                               |               | 268,886   |
| Change in fair value                         | 1                                   |              | r                                |    | 1                                   |                          | ,              | _             | 228,472                                 |               | •   |
| Other revenue                                | 1                                   |              | ı                                |    |                                     |                          | •              |               | 1                                       |               | 8,300   |
| Loss on disposal of property and equipment   |                                     |              | 1                                |    | ſ                                   |                          | (16,024)       |               | •                                       |               | . '   |
| Total revenue, investment                    |                                     |              |                                  |    |                                     |                          |                |               |   |               |   |
| and other income                             | -                                   |              | 109,860                          |    | 254,676                             |                          | (16,024)       |               | 1,247,087                               |               | 277,186   |
| Total revenue and support                    | ı                                   |              | 109,860                          |    | 254,676                             |                          | (15,893)       |               | 3,247,087                               |               | 1,139,836                                       |
| Expenses:                                    |                                     |              |                                  |    |                                     |                          |                |               |   |               |   |
| Grants and distributions                     | 15,308,486                          |              | 37,000                           |    | 120,000                             |                          | ı              |               | 6,657,736                               |               | 305,000   |
| Professional services                        | 1                                   |              | 8,319                            |    | 26,791                              |                          | 29,446         |               | 27,499                                  |               | 85,855  |
| Salaries, wages and related expense          | 1                                   |              | 1                                |    | 54,920                              |                          | ı              |               | 1                                       |               | 171,753   |
| Other expense                                | 7                                   |              | 1                                |    | 1                                   |                          | 20,890         |               | 32,283                                  |               | 3,117   |
| Office expense                               | •                                   |              | <del>-</del>                     |    | 1,102                               |                          | 1,366          |               | 1,375                                   |               | 53,323  |
| Special events                               |                                     |              | ı                                |    | r                                   |                          | ı              |               | ı                                       |               | 42,495  |
| Promotion and development                    |                                     |              | -                                |    | J                                   |                          | r              |               | ı                                       | i             | 21,713  |
| Total expenses                               | 15,308,486                          |              | 45,330                           |    | 202,813                             |                          | 51,702         |               | 6,718,893                               |               | 683,256   |
| Change in net assets                         | (15,308,486)                        |              | 64,530                           |    | 51,863                              | •                        | (67,595)       |               | (3,471,806)                             |               | 456,580   |
| Net assets, beginning of year                | 15,308,486                          |              | 650,719                          |    | 2,214,445                           | 9                        | 676,425        |               | 9,938,541                               |               | 2,293,032                                       |
| Transfers                                    | 1                                   |              | ı                                |    | •                                   |                          | 1              |               | 1                                       |               | ,   |
| Net assets, end of year                      | · •                                 | 69           | 715,249                          | \$ | 2,266,308                           | \$                       | 608,830        | မှာ           | 6,466,735                               | မာ            | 2,749,612                                       |

Supplementary Information See independent auditors' report.

## CONSOLIDATING STATEMENT ACTIVITIES – SUPPORTING ORGANIZATIONS, Continued For the year ended June 30, 2014

| 2013  |                                  | \$ 2,370,978               | 137,833 | 2,508,811    | 2 884 825  | 118.667              | 23,574        | . '  |                           | 3,027,066        | 5,535,877                 |           | 2,450,131                | 176,376               | 240,067                             | 54,203        | 58,638         | 37,547         | 13,601                    | 3,030,563      | 2,505,314            | 38,006,000                    | ı         | \$ 40,511,314           |
|---|----------------------------------|----------------------------|---------|--------------|--|----------------------|---------------|--|---------------------------|------------------|---------------------------|-----------|--------------------------|-----------------------|-------------------------------------|---------------|----------------|----------------|---------------------------|----------------|----------------------|-------------------------------|-----------|-------------------------|
| Total   |                                  | 2,836,051                  | 135,320 | 2,9/1,3/1    | 2.203.811  | 228,472              | 31,309        | (16,024)                                   |                           | 2,447,568        | 5,418,939                 |           | 22,878,972               | 350,617               | 227,783                             | 62,800        | 60,617         | 42,495         | 21,965                    | 23,645,249     | (18,226,310)         | 40,511,314                    | 46,675    | 22,331,679              |
| Sycamore<br>Canyon<br>Conservation<br>Foundation            |                                  | 10,900 \$                  | - 000   | 10,900       | 108  |                      | 17,045        | •  |                           | 17,153           | 28,053                    |           | r                        | 21,876                | ı                                   | 1             | 18             | •              | 252                       | 22,146         | 5,907                | 60,590                        | 1         | 66,497 \$               |
| Nonprofit Loan<br>Fund of Tucson<br>and Southern<br>Arizona |                                  | \$ 069'26                  | 1 000   | 089'/8       | 2.840  | . '                  | 5,964         | ì  |                           | 8,804            | 106,494                   |           |                          | 87,056                | 1,110                               | 6,510         | 2,280          | F              | •                         | 96,956         | 9,538                | •                             | 46,675    | 56,213 \$               |
| Howard V.<br>Moore<br>Foundation                            |                                  | ₩                          | F       | ı            | 4,176  | •                    | 1             |  |                           | 4,176            | 4,176                     |           | 150,000                  | 21,406                | ľ                                   | •             | ∞              | •              | -                         | 171,414        | (167,238)            | 2,566,918                     | 1         | \$ 2,399,680 \$         |
| The Zuckerman<br>Community<br>Outreach<br>Foundation        |                                  | ·<br>•                     | ,       | ı            | 544,650  | ı                    | •             | -  |                           | 544,650          | 544,650                   |           | 300,750                  | 42,369                | 1                                   | t             | 1,134          | •              |                           | 344,253        | 200,397              | 6,802,158                     | ' ;       | \$ 7,002,555            |
|   | Revenue and support:<br>Support: | Contributions and bequests |         | oral support | Revenue, investment and otner income:<br>Investment income (loss), net | Change in fair value | Other revenue | Loss on disposal of property and equipment | Total revenue, investment | and other income | Total revenue and support | Expenses: | Grants and distributions | Professional services | Salaries, wages and related expense | Other expense | Office expense | Special events | Promotion and development | Total expenses | Change in net assets | Net assets, beginning of year | Transfers | Net assets, end of year |

Supplementary Information See independent auditors' report.