Audited Consolidated Financial Statements and Supplementary Information

For the year ended June 30, 2012

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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees

Community Foundation for Southern Arizona and Affiliates

We have audited the accompanying consolidated statements of financial position of Community Foundation for Southern Arizona and Affiliates (nonprofit organizations) (the Foundation) as of June 30, 2012, and the related consolidated statements of activities and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We did not audit the financial statements of Worth & Dot Howard Foundation, a supporting organization of Community Foundation for Southern Arizona, which statements reflect total assets of \$2,291,249 as of June 30, 2012, and total revenue and support of \$227,324 for the year then ended. Those statements were audited by another auditor whose report has been furnished to us, and our opinion insofar as it relates to the amounts included for the Worth & Dot Howard Foundation is based solely on the report of the other auditor. We did not audit the financial statements of Thomas R. Brown Family Foundation, a supporting organization of Community Foundation for Southern Arizona, which statements reflect total assets of \$8,462,195 as of June 30, 2012, and total revenue and support of \$2,404,547 for the year then ended. Those statements were audited by another auditor whose report has been furnished to us, and our opinion insofar as it relates to the amounts included for the Thomas R. Brown Family Foundation is based solely on the report of the other auditor.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation for Southern Arizona and Affiliates as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

LUDNIA KLEWER + CO. PLLC

February 5, 2013

Chris Wm. Ludwig, CPA Julie S. Klewer, CPA, MBA Eric S. Rudner, CPA

CONSOLIDATED STATEMENT OF FINANCIAL POSITION June 30, 2012

ASSETS

Current assets: Cash and cash equivalents Unconditional promises to give, net, current portion Bequests receivable Government contracts receivable Interest and other receivables Investment - other Prepaid expenses	\$ 11,903,005 84,148 2,255,574 40,001 17,814 25,069 16,383
Total current assets	14,341,994
Unconditional promises to give, net, non-current portion Investments Property and equipment, net Other assets	37,871 86,281,894 671,967 55,258
Total assets	\$ 101,388,984
Current liabilities: Accounts payable and accrued expenses Grants and distributions payable Designated obligations Due to other agencies	\$ 162,996 537,264 2,851,159 2,326,385
Total liabilities	5,877,804
Net assets: Unrestricted: Available for operations Designated for supporting organizations Designated for donor advised purposes	3,273,875 36,427,272 13,018,471 52,719,618
Temporarily restricted Permanently restricted	5,577,708 37,213,854
Total net assets	95,511,180
Total liabilities and net assets	\$ 101,388,984

CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended June 30, 2012

	Unrest	ricted	emporarily Restricted		ermanently Restricted	 Total
Revenue and support: Support: Contributions and bequests Special events Government grants	26	27,270 58,845 71,153	\$ 180,146 - -	\$	699,241 - -	\$ 9,606,657 268,845 171,153
Total support	9,16	57,268	180,146		699,241	10,046,655
Revenue, investment and other income: Other revenue Fund management fees Change in fair value Investment loss, net	14	33,151 40,373 18,564 43,050)	 - - (150,499) (103,287)		-	33,151 140,373 (131,935) (346,337)
Total revenue, investment and other income	(50,962)	(253,786)		-	(304,748)
Net assets released from restrictions	2,0	31,338	 (2,061,338)		<u></u>	 h -
Total revenue and support	11,1	77,644	(2,134,978)		699,241	9,741,907
Expenses: Grants and distributions Salaries, wages and related expense Professional services Office expense Promotion and development Other expense Special events Program subcontracts	1,2 7 3 1 1	37,507 93,842 77,221 48,295 93,004 73,487 79,903 7,372	 - - - - - -	- Annimical Assistance	- - - - -	9,737,507 1,293,842 777,221 348,295 193,004 173,487 79,903 7,372
Total expenses	12,6	10,631	 -			 12,610,631
Change in net assets	(1,4	32,987)	(2,134,978)		699,241	(2,868,724)
Net assets, beginning of year, as reclassified	55,4	37,022	6,428,269		36,514,613	98,379,904
Reclassification for fund deficiencies	(1,2	84,417)	 1,284,417		·	 **
Net assets, end of year	\$ 52,7	19,618	\$ 5,577,708	\$	37,213,854	\$ 95,511,180

CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended June 30, 2012

Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to	\$	(2,868,724)
net cash provided by operating activities: Donation of stock and oil and gas interests Realized loss on sale of investments, net Unrealized loss on investments, net Depreciation		(19,763) 1,379,143 968,877 53,272
Change in operating assets and liabilities: Unconditional promises to give Bequests receivable Government contracts receivable Interest and other receivables Prepaid expenses Charitable remainder annuity trusts Other assets Accounts payable and accrued expenses Grants and distributions payable Designated obligations Contributions restricted for long-term purposes Change in agency funds, including investment gains		77,766 7,997,560 59,865 888,246 23,344 211,281 2,429 (45,437) (290,239) (93,186) (699,241) (583,310)
Total adjustments		9,930,607
Net cash provided by operating activities		7,061,883
Cash flows from investing activities: Redemption of investments - other Proceeds from sale of investments Purchases of investments Purchases of property and equipment	non-translation (126,550 25,910,194 (34,739,805) (17,423)
Net cash used in investing activities		(8,720,484)
Cash flows from financing activities: Contributions restricted for long-term purposes	ulmaklatla	699,241
Net cash provided by financing activities		699,241
Net change in cash and cash equivalents		(959,360)
Cash and cash equivalents, beginning of year		12,862,365
Cash and cash equivalents, end of year	\$	11,903,005
Supplemental schedule of non-cash investing activities: Donation of stock and oil and gas interests	<u>\$</u>	19,763

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

1. Organization

Community Foundation for Southern Arizona (CFSA), was established in 1980 in the State of Arizona as a nonprofit corporation that promotes the work of civic, cultural and educational organizations in Southern Arizona by stimulating philanthropic resources. The mission of CFSA is to inspire and support donors in making a difference now and forever. As a public charity, we accomplish our mission by building permanent charitable funds, connecting donors to organizations and programs they care about, making effective grants, and providing leadership on community issues.

The consolidated financial statements include the following:

The CFSA Pooled Income Fund (PIF) – a fund established to maintain collective investments and reinvestment of property transferred to the fund. The donor creates a life income interest for one or more beneficiaries and contributes an irrevocable remainder interest to, or for, the use of CFSA.

The CFSA Charitable Remainder Trust Fund (CRTF) – a fund that includes trusts and charitable gift annuities whereby the individuals receive income during their lifetime. Upon the donor's death, the assets will be transferred to CFSA's unrestricted fund unless further restricted by the donor.

Section 509(a)(3) Supporting Organizations – an Internal Revenue Code (IRC) Section 509(a)(3) support organization is an entity which achieves tax-exempt charitable organization status by having a close relationship with a public charity. In order to establish a close relationship, a majority of the supporting organization's Board of Trustees are elected by CFSA's Board of Trustees, CFSA appoints the supporting organization's Board of Trustees and the supporting organization and CFSA have common charitable purposes and goals.

Supporting organizations include:

The Melody S. Robidoux Foundation (MSRF) allocates its resources towards grants to qualified religious, charitable, scientific and educational organizations.

The William E. Hall Foundation supports grants to programs for children.

The Worth & Dot Howard Foundation supports grants to qualified high school students to pursue higher education.

CFSA Properties, Inc. supports the purposes of CFSA by providing management of CFSA's real property.

The Thomas R. Brown Family Foundation supports the purposes of CFSA through grants to qualified religious, charitable, scientific and educational organizations.

The Women's Foundation of Southern Arizona (WFSA) supports the purposes of CFSA through grants to organizations and projects supportive of women's issues.

The Knisely Family Foundation, Inc. (KFF) supports the purposes of CFSA through grants to qualified religious, charitable, scientific and educational organizations. During the year ended June 30, 2012, KFF became a private foundation and withdrew its assets from CFSA.

The Zuckerman Community Outreach Foundation (ZCOF) engages in charitable giving and support for charitable organizations and endeavors whose mission is to reach out to support organizations for the promotion of health and wellness on a local and national level, as well as extending generosity to necessary, creative and artistic endeavors that positively impact the human experience. ZCOF seeks to fund traditional and innovative projects and programs that exist to support this mission.

The Howard V. Moore Foundation is organized and operated exclusively for the support and benefit of, to perform the functions of or to carry out the mission and purposes of CFSA.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

1. Organization, Continued

The Sycamore Canyon Conservation Foundation (SYCAM) guides the conservation, protection and appreciation of the dedicated Sycamore Canyon Preserve natural open space by preserving natural habitats, geographic features and scenic views including plants, washes and wildlife corridors; restoring habitats; utilizing natural open space as buffer zones; providing educational and research opportunities utilizing natural open space and increased public awareness and appreciation of the land.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Community Foundation for Southern Arizona and its Affiliates (collectively referred to as the Foundation). Each of the entities maintains their own net assets. All significant inter-organization transactions have been eliminated in consolidation.

Basis of Accounting

The consolidated financial statements are prepared using the accrual method of accounting and are presented on the basis of unrestricted, temporarily restricted and permanently restricted net assets in accordance with accounting principles generally accepted in the United States of America applicable to nonprofit organizations.

Following is a summary of the net asset categories included in the accompanying consolidated financial statements:

Unrestricted net assets represent those assets available to the Foundation for normal operations, support of community activities and charitable endeavors as designated by the Board of Trustees.

Temporarily restricted net assets are subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The category of net assets also includes earnings on permanently restricted endowments that have not yet been appropriated for expenditure by the Board of Trustees. The balance of temporarily restricted net assets at June 30, 2012 was \$5,577,708.

Permanently restricted net assets carry a donor-imposed restriction that they be maintained in perpetuity to provide a permanent source of income for Foundation's operations. In accordance with Internal Revenue Service regulations for community foundations, the Foundation's bylaws provide for variance power. Under certain unanticipated circumstances, this variance power allows for the modification of restrictions; however, management believes that such variance power is not intended to apply to endowment restrictions made by the donor. Accordingly, these amounts are included as a component of permanently restricted net assets.

It is the Foundation's policy that permanently restricted assets are reported at their original value at the time of the gift. Realized and unrealized gains and losses on those assets are recorded as temporarily restricted assets until appropriated for expenditure. The balance of permanently restricted net assets at June 30, 2012 was \$37,213,854.

Accounting Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

2. Summary of Significant Accounting Policies, Continued

Cash and Cash Equivalents

For purposes of the consolidated statement of cash flows, the Foundation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. The Federal Deposit Insurance Corporation (FDIC) insures interest-bearing cash accounts up to \$250,000 per institution, and non interest-bearing cash accounts are fully-insured. There no amounts on deposit at June 30, 2012 in excess of the FDIC limit. Investments held by brokerage institutions are covered up to \$500,000 under insurance provided by the Securities Investor Protection Corporation (SIPC). However, the SIPC does not protect against losses in market value. The Foundation's investments on deposit with brokerage institutions are also insured under additional insurance in varying amounts based on the brokerage institution. This additional protection becomes available in the event that SIPC limits are exhausted. It is the opinion of management that the solvency of the referenced financial institutions is not of concern at this time.

Investments

In accordance with accounting principles generally accepted in the United States of America applicable to nonprofit organizations, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in the change in net assets section in the accompanying consolidated statements of activities. CFSA maintains pooled investment accounts. Realized and unrealized gains and losses from investments in the pooled accounts are allocated to the individual funds based on the relationship of the fair value of each fund to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts. Oil and gas interests are valued at a multiple of prior year earnings based upon estate valuation guidance issued by the Internal Revenue Service (IRS).

Unconditional Promises to Give

Unconditional promises to give are recognized as revenues in the period received and as assets, decrease of liabilities, or expenses depending on the form of the benefits received. Such unconditional promises to give are recorded at their present value calculated over the time period of the commitment and recognized as contribution revenue as the present value increases. Management evaluates unconditional promises to give and establishes an allowance for doubtful unconditional promises to give based on an estimate of uncollectible amounts.

Bequests Receivable

Bequests are recognized as contribution revenue in the period in which the Foundation receives notification the court has deemed the will valid and all conditions have been substantially met. The revenue and related receivable are recorded at the amount which management estimates it will collect. At June 30, 2012, management believes all bequests receivable are fully collectible and, therefore, no allowance has been provided.

Property and Equipment

Property and equipment is stated at cost if purchased or fair market value if donated. The costs of maintenance, repairs and minor renewals are charged to expense in the year incurred. The Foundation's policy is to capitalize expenditures for property and equipment that exceed \$2,500 and have a useful life that extends beyond one year. When items are retired or disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the consolidated statements of activities. Property and equipment is reported as unrestricted revenue and support unless the granting agency or donor has restricted the asset to a specific purpose. Property and equipment purchased with restricted funds or donated with explicit restrictions regarding their use are reported as restricted revenue and support.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

2. Summary of Significant Accounting Policies, Continued

Property and Equipment, continued

Depreciation is calculated using the straight-line method over the following estimated useful lives of the assets:

Buildings and improvements 10 - 40 years
Computers and software 3 - 5 years
Equipment and furniture 5 - 8 years

Grants and Distributions Payable

Grants and distributions payable represent support grants pledged by the Foundation to recipient organizations that are not yet disbursed.

Land Held for Conservation/Permanent Collections - Conservation Easements

Sycamore Canyon Conservation Foundation (SYCAM) is a conservation organization having among its purposes the protection on behalf of the public of open space, scenic, historic and recreational lands. As a qualified holder of conservation easements, SYCAM is generally responsible for ensuring that the terms of the easements are not violated. As of June 30, 2012, SYCAM held one conservation easement. SYCAM has opted to expense purchased conservation easements, and donated easements are not recorded.

Designated Obligations

CFSA's trustees manage assets contributed to the PIF and the CRTF under which CFSA is the irrevocable remainder interest. Such assets are restricted as to use until the death of the designated income beneficiaries. Upon the death of the income beneficiaries, the assets of each of these entities will be distributed to certain charities or to CFSA, as dictated by the corresponding agreement. The present value of the expected obligations has been recorded as a designated obligation, and any annual changes in that obligation are reflected as a change in value.

Due to Other Agencies

CFSA manages funds for other nonprofit agencies in southern Arizona on a fee basis. The nonprofit agencies have the right to withdraw the funds and, therefore, a corresponding liability has been recorded.

Interest Income

Interest income is allocated monthly within CFSA, the PIF, and several trusts and supporting organizations participating in the CFSA investment pools. These allocations are based on the fair market value balances of the respective funds invested during the month.

Contributions/Restricted Revenue

Contributions that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Donated Services

Donated goods and space are valued at fair market value. Donated services are recognized in the consolidated financial statements at fair market value if the following criteria are met:

- The services require specialized skills and are provided by individuals possessing those skills
- The services would typically need to be purchased if not donated

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

2. Summary of Significant Accounting Policies, Continued

Donated Services, continued

Although the Foundation utilizes the services of many outside volunteers, the fair value of these services is not recognized in the accompanying consolidated financial statements since they do not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

Administrative Allocation

Charges for administrative and overhead expenses of the Foundation are allocated against the resources of the Foundation based on rates determined by the Board of Trustees or individual fund agreements. Management believes such rates do not exceed what is normally charged to funds by community foundations nationwide.

Income Taxes

CFSA is a nonprofit organization exempt from income taxes under Section 501(c)(3) of the IRC. Income from certain activities not directly related to CFSA's tax-exempt purpose may be subject to taxation as unrelated business income. CFSA also qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1). Supporting organizations are classified under Section 509(a)(3) of the IRC.

The Foundation's policy is to disclose or recognize income tax positions based on management's estimate of whether it is reasonably possible or probable, respectively, that a liability has been incurred for unrecognized income tax positions. As of June 30, 2012, management is not aware of any uncertain tax positions that are potentially material. The Foundation's Form 990, Return of Organization Exempt from Income Tax, for fiscal years 2011, 2010 and 2009, are subject to examination by the IRS, generally for three years after they were filed.

3. Unconditional Promises to Give

Unconditional promises to give due after one year are discounted at rates ranging from 3% to 3.25%. At June 30, 2012, unconditional promises to give consists of:

2012		
2013	\$	75,818
2014		44,160
		13,500
2015		3,468
2016		200
Thereafter		
Total unconditional promises to give		137,146
Less interest component		(5,527)
Less allowance for uncollectible		(0.600)
unconditional promises to give		(9,600)
Unconditional promises to give, net		122,019
Less current portion		(84,148)
·	\$	37,871
Non-current portion	<u> </u>	0,,011

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

4. Property and Equipment

Property and equipment at June 30, 2012 consists of:

Land	\$ 276,400
Building and improvements	582,073
Computers and software	155,777
Equipment and furniture	94,833_
Total property and equipment	1,109,083
Less accumulated depreciation	(437,116)
Property and equipment, net	\$ 671,967

5. Investments

Investments at June 30, 2012 consist of:

Total investments	\$ 86,281,894
Interest in trust	 229,377
Oil and gas interests	661,602
Limited and offshore partnerships	1,498,125
Fixed income	5,031,376
Stocks	7,661,160
Mutual funds	\$ 71,200,254

Investment income for the year ended June 30, 2012 consists of:

	C	FSA, CRTF and PIF	Supporting rganizations	 Total
Unrealized losses, net Interest and dividends Realized losses, net Royalties Foreign taxes Administrative charges Investment loss, net	\$	(650,926) 1,097,289 (205,503) - (231) (165,963) 74,666	\$ (317,951) 947,144 (1,173,640) 222,316 (53) (98,819) (421,003)	\$ (968,877) 2,044,433 (1,379,143) 222,316 (284) (264,782) (346,337)

At June 30, 2012, \$31,827,371 of the total investments are invested and valued by each supporting organization's own investment policies and guidelines. Of the supporting organization's total investments at June 30, 2012, \$1,498,125 of limited and offshore partnerships are held and managed by one supporting organization.

At June 30, 2012 \$27,971,945, of the investments were permanently restricted for endowment net assets and, as such, were unavailable for operations.

6. Charitable Remainder Annuity Trusts

CFSA is the beneficiary of two irrevocable charitable remainder annuity trusts administered by third party trustees. The value of the remainder interests is calculated using a discount rate and actuarial tables to show a receivable from the trust. During the year ended June 30, 2012, the discount rate used to calculate the value of the remainder interests was adjusted to reflect current market conditions. As a result, the estimated value of the remainder interest in the two trusts was \$-0- at June 30, 2012.

See independent auditors' report.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

7. Fair Value Measurements

The Financial Accounting Standards Board has established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2: Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value.

Mutual funds: Valued at the net asset value of shares held by the Foundation at year end.

Stocks and Bonds: Valued at the closing price reported on the active market on which the individual securities are traded.

Other investments: Valued at cost, which approximates fair value.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

7. Fair Value Measurements, Continued

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments at fair value as of June 30, 2012:

		Level 1	Level 2		Level 3		 Total
Mutual funds: Equity funds	\$	47,406,393	\$		\$	-	\$ 47,406,393
Bond funds	*	21,531,966	·	-		-	21,531,966
Specialty funds		2,261,896				**	 2,261,896
Total mutual funds	A4	71,200,255		-		-	71,200,255
Stocks		7,661,160		-		*	7,661,160
Bonds:							4 404 760
Corporate bonds		4,424,769		-		-	4,424,769
Municipal bonds		606,607				-	 606,607
Total bonds		5,031,376		-		~	5,031,376
Other investments		_		229,377		2,159,726	 2,389,103
Total investments	\$	83,892,791	\$	229,377	\$	2,159,726	\$ 86,281,894

The table below sets forth a summary of changes in the Foundation's level 3 investments for the year ended June 30, 2012:

		Other
	<u>lr</u>	vestments
Balance, beginning of year Unrealized gain, net Donation of oil and gas interests Sales	\$	2,734,722 20,993 17,015 (613,004)
Balance, end of year	\$	2,159,726

8. Designated Obligations

Designated obligations at June 30, 2012 consist of:

Lead trusts Charitable gift annuities Unitrusts	\$	1,297,555 1,257,288 168,516 127,800
Pooled income fund	\$	2,851,159
Total designated obligations	4	

4 007 555

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

9. Due to Other Agencies

Amounts due to other agencies at June 30, 2012 consist of:

Green Valley Assistance Services Endowment Handi-Dogs Endowment Fund Tohono O'Odham Community College Endowment Community Food Bank Sarah P. Hausman Endowment Fund Tucson Audubon Endowment Fund St. Andrew's Crippled Children's Clinic Holmes Tuttle Memorial Fund B-26 Marauder Historical Society Endowment Tucson Botanical Gardens Fund Holsclaw Family Endowment for Goodwill Industries of Tucson Alice Y. Holsclaw YWCA Fund	\$ 527,137 271,742 242,715 195,722 174,406 161,159 124,628 116,621 97,880 92,532 69,627 53,339
Alice Y. Holsclaw YWCA Fund Other funds	198,877
Total due to other agencies	\$ 2,326,385

10. Note Payable

During the year ended June 30, 2012, CFSA entered into a \$55,830 note payable with a vendor. The note will be used to finance a portion of the costs for upgrades to CFSA's operating system. The note payable requires monthly payments of \$2,829, including interest at 5%, until paid in full. The note requires monthly payments beginning on the date that installation and training are completed and can be cancelled at any time prior to installation. The installation was completed and the first payment was made during August 2012. As a result, there is no outstanding balance under this note payable as of June 30, 2012.

11. Net Asset Reclassification

During the year ended June 30, 2012, CFSA management completed a review of all donor fund agreements. As a result of this review, and in accordance with the basis of accounting policies discussed in Note 2, the Foundation made the following net asset reclassifications:

Net decrease in unrestricted net assets - designated for endowment purposes	\$ (23,666,076)
Net increase in permanently restricted net assets	21,737,357
Net increase in temporarily restricted net assets	837,392
	1,091,327
Net increase in unrestricted net assets - other	 .,
Net reclassifications	\$ -

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

12. Temporarily Restricted Net Assets

Temporarily restricted net asset activity for the year ended June 30, 2012 consists of:

	Time and Purpose	E	Endowment Earnings	CRTF	PIF	Total
	 ruipose		Lamingo	 	 	 , otal
Beginning balance, as						
reclassified	\$ 2,305,449	\$	2,646,638	\$ 1,300,074	\$ 176,108	\$ 6,428,269
Contributions	63,810		-	116,336	=	180,146
Investment loss, net	(9,626)		(102,104)	(450)	8,893	(103,287)
Change in value of split						
interest investments	-		-	(157,333)	6,834	(150,499)
Releases and						
appropriations	(171,890)		(1,455,242)	(373,442)	(60,764)	(2,061,338)
Reclassifications:						
Fund deficiencies	 -		1,284,417	 -	 _	 1,284,417
Ending balance	\$ 2,187,743	\$	2,373,709	\$ 885,185	\$ 131,071	\$ 5,577,708

13. Permanently Restricted Net Assets

The Foundation's endowments consist of several individual funds established under donor restriction for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds (including funds designated by the Board of Trustees to function as endowments) are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Trustees of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as adopted by the state of Arizona as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion, if any, of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation and (7) the Foundation's investment policies.

Permanently restricted net assets at June 30, 2012 consist of:

	 CFSA	 WFSA	 SYCAM	 Total
Beginning balance, as				
reclassified	\$ 35,055,494	\$ 1,457,619	\$ 1,500	\$ 36,514,613
Contributions	665,789	 33,452	-	 699,241
Ending balance	\$ 35,721,283	\$ 1,491,071	\$ 1,500	\$ 37,213,854

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

14. Endowments

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, accumulated deficiencies of this nature that are reported as reclassification from unrestricted net assets to temporarily restricted net assets were \$2,971,944 at June 30, 2012.

Return Objectives and Risk Parameters

The Foundation has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Return Objectives and Risk Parameters, continued

Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk.

Investment Strategies

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policies

CFSA has a formally adopted spending policy, which reads as follows: CFSA's spending policy governs the rate at which annual distributions are made from each of its individual endowment funds. The rate is used to calculate the amount "available to grant" from each separate endowment fund. CFSA's spending policy was developed to be compatible with CFSA's investment policy. The spending policy rate will be 4% of a 20-quarter rolling average of the fund's total market value at the end of each quarter. If the fund is in existence for less than 20 quarters, the calculation will use the average of the existing historical quarters. The current year's spending amount, plus each prior year's unspent "available to grant" balance, becomes the "available to grant" amount for the new fiscal year. The formula shall be applied to the 20 quarters at the end of CFSA's fiscal year. CFSA operates under the total return concept, meaning that the distributions will be made from the income and, if necessary, the realized and unrealized capital appreciation of the fund. Notwithstanding the preceding, pursuant to Arizona Revised Statute §10-11802, the historical value of the fund will not be used to fund any amount of the "available to grant" in excess of the income and capital appreciation of the fund, unless the gift instrument provides otherwise.

The "Historical dollar value" means the aggregate fair market value in dollars of an endowment fund at the time it became an endowment fund, each subsequent donation to the fund at the time it is made and each accumulation made pursuant to a direction in the applicable gift instrument at the time the accumulation is added to the fund.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

14. Endowments, Continued

Endowment Fund Net Assets

Net assets in the endowment funds at June 30, 2012 consist of:

	Jnrestricted Fund Deficiencies	emporarily Restricted	Permanently Restricted	***********	Total
Beginning balance, as					
reclassified	\$ (1,687,527)	\$ 2,646,638	\$ 36,514,613	\$	37,473,724
Contributions	-	-	699,241		699,241
Investment loss, net	h -	(102,104)	_		(102,104)
Appropriated for expenditure	-	(1,455,242)	_		(1,455,242)
Reclassifications:					
Donor stipulations	-	-	- .		•
Fund deficiencies	 (1,284,417)	 1,284,417	 -	•	_
Ending balance	\$ (2,971,944)	\$ 2,373,709	\$ 37,213,854	\$	36,615,619

15. Pension Plan

CFSA has a 403(b) employee benefit plan (Plan) that allows eligible employees to defer a portion of their salaries, not to exceed IRC limitations. CFSA may make discretionary contributions to the Plan. The employer contribution for the year ended June 30, 2012 was \$26,908.

16. Functional Expenses

Functional expenses for the year ended June 30, 2012 for the consolidated entities follows:

	C	FSA, CRTF and PIF	Supporting rganizations	E	liminations	 Total
Program services	\$	4,787,691	\$ 6,482,200	\$	(527,550)	\$ 10,742,341
Development and public relations		709,039	64,651		(28,498)	745,192
Management and general		1,132,708	 252,576		(262,186)	 1,123,098
Total functional expenses	\$	6,629,438	\$ 6,799,427	\$	(818,234)	\$ 12,610,631

17. Lease Commitments

CFSA and MSRF lease office space under the terms of a month-to-month lease. CFSA also leases office equipment under the terms of leases expiring from May 2014 to September 2015. Rental expense, which is included in office expense on the consolidated statement of activities, for the year ended June 30, 2012 was \$32,230.

Minimum annual future rental expense as of June 30, 2012, due under the agreements are:

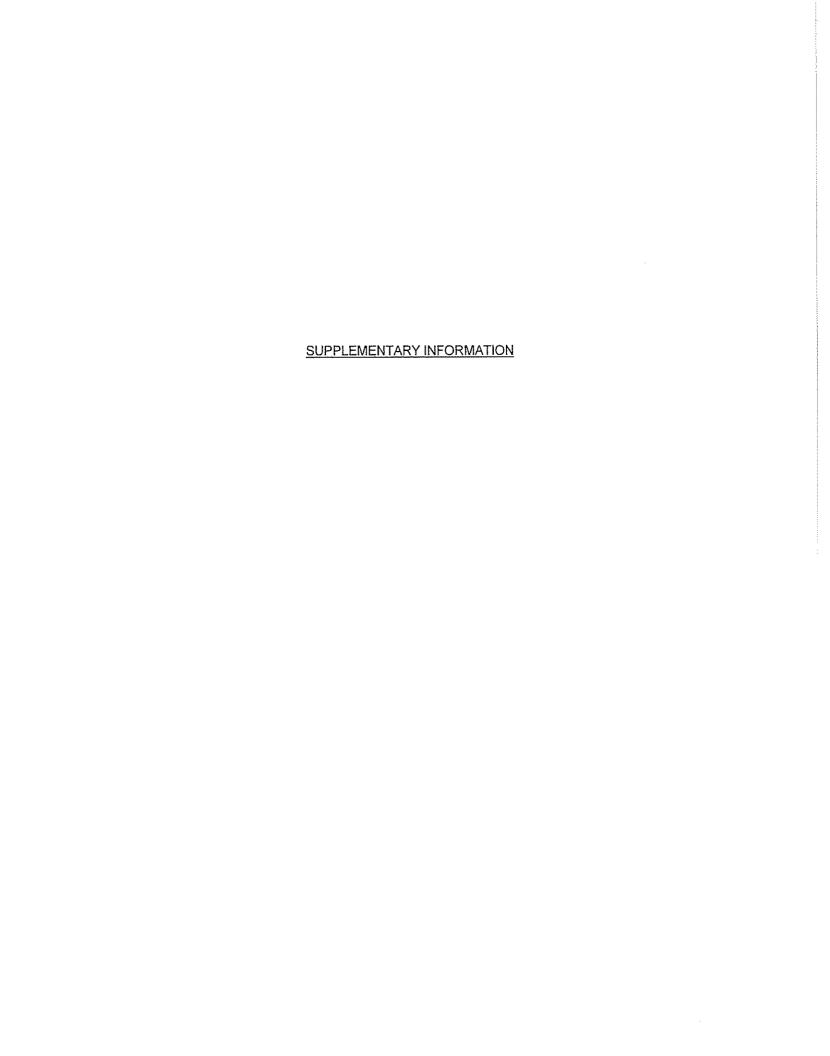
Year ended June 30,	
2013	\$ 10,969
2014	10,286
2015	 2,776
	\$ 24,031

See independent auditors' report.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the year ended June 30, 2012

18. Subsequent Events

The Foundation was unaware of any subsequent events as of February 5, 2013, the date the consolidated financial statements were available to be issued.



CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2012

	Community	>-			CFSA								
	Foundation			Ō	Charitable	۲	Total without						
	for Southern		CFSA Pooled	ጁ	Remainder	ഗ	Supporting	0,	Supporting	S	Consolidating		
ASSETS	Arizona, Inc.		Income Fund	-	Trust Fund	ŏ	Organizations	히	Organizations	ш	Entries		Total
Current assets:			:	,		,	!	,	1		ŧ		
Cash and cash equivalents	\$ 6,647,57	79 &	510	69	95,388	(/)	6,743,477	643	5,159,528	59	: Л		11,903,005
Unconditional promises to give, net,									1		1		
current portion	19,91	10	,		ı		19,910		84,238		(20,000)		84,148
Bequests receivable	2,255,574	74	ı		1		2,255,574		1		ı		2,255,574
Government contracts receivable	40,00	01	1		1		40,001		;		1		40,001
Interest and other receivables	45,316	16	ı		,		45,316		5,664		(33,166)		17,814
Investment - other	25,069	69	1		ı		25,069		,		ı		25,069
Prepaid expenses	11,678	78	1		•		11,678		4,705		-		16,383
Total current assets	9,045,127	27	510		95,388		9,141,025		5,254,135		(53,166)	,	14,341,994
Unconditional promises to give, net,													
non-current portion	2,81	14	1		;		2,814		35,057				37,871
Investments	50,015,03	37	258,482		3,522,188		53,795,707		32,486,187		,	~	86,281,894
Property and equipment, net	37,41	15	1		1		37,415		634,552		ı		671,967
Other assets	34,05	55	-		1		34,055		21,203		-		55,258
Total assets	\$ 59,134,44	48	258,992	69	3,617,576	ક્ક	63,011,016	8	38,431,134	64	(53,166) \$		101,388,984
LIABILITIES AND NET ASSETS													
Current liabilities:													
Accounts payable and										1			1
accrued expenses	\$ 102,87	75 \$	121	69	9,032	₩	112,028	(/)	61,634	69	(10,666) \$		162,996
Grants and distributions payable	216,26	64	‡		ŧ		216,264		363,500		(42,500)		537,264
Designated obligations	•		127,800		2,723,359		2,851,159		ŝ		ı		2,851,159
Due to other agencies	2,326,38	85	1		1		2,326,385		,		-		2,326,385
Total liabilities	2,645,52	24	127,921		2,732,391		5,505,836		425,134		(53,166)		5,877,804
Net assets:													1
Unrestricted	16,292,34	46	1		1		16,292,346		36,427,272		•		52,719,618
Temporanily restricted	4,475,29	95	131,071		885,185		5,491,551		86,157		1		5,577,708
Permanently restricted	35,721,283	83	1		1		35,721,283		1,492,571				37,213,854
Total net assets	56,488,92	24	131,071		885,185		57,505,180		38,006,000		*		95,511,180
Total liabilities and net assets	\$ 59,134,44	48 \$	258,992	69	3,617,576	υĐ	63,011,016	æ	38,431,134	ક્ક	(53,166) \$		101,388,984

Supplementary Information See independent auditors' report.

CONSOLIDATING STATEMENT OF ACTIVITIES For the year ended June 30, 2012

	Community Foundation for Southern Arizona, Inc.	CFSA Pooled	CFSA Charitable Remainder Trust Fund	Total without Supporting Organizations	Supporting Organizations	Consolidating Entries	Total
Revenue and support:							
Support: Contributions and bequests	\$ 6,937,686	€	\$ 116,336	\$ 7,054,022	\$ 2,798,801	\$ (246,166) \$	9,606,657
Special events	160,096	•	:	160,096	110,849	(2,100)	268,845
Government grants	171,153	-	4	171,133	, 0000		10.040.056
Total support	7,268,935	•	116,336	7,385,271	2,909,650	(248,266)	10,045,655
Revenue, investment and other income:	21.318	ı	ŧ	21.318	17,833	(9)	33,151
Find management fees	704.341	ŧ	ŧ	704,341	. •	(563,968)	140,373
Change in fair value	(2,429)	6,834	(157,333)	(152,928)	20,993	t	(131,935)
Investment income (loss), net	66,223	8,893	(450)	74,666	(421,003)	-	(346,337)
Total revenue, investment and other income	789,453	15,727	(157,783)	647,397	(382,177)	(569,968)	(304,748)
Total revenue and support	8,058,388	15,727	(41,447)	8,032,668	2,527,473	(818,234)	9,741,907
Expenses:						000	1000
Grants and distributions	3,746,362	*	1	3,746,362	6,239,411	(248,266)	9,737,507
Salaries, wages and related expense	1,085,015	ı	*	1,085,015	208,827	ı	1,293,842
Professional services	724,896	60,764	373,442	1,159,102	182,087	(563,968)	777,221
Office expense	289,072	1	2	289,072	65,223	(000'9)	348,295
Promotion and development	185,083	ı	ŧ	185,083	7,921	1	193,004
Other expense	123,190	•	1	123,190	50,297	•	173,487
Special events	34,242	1	ŧ	34,242	45,661	1	79,903
Program subcontracts	7,372	4		7,372	1	1	7,372
Total expenses	6,195,232	60,764	373,442	6,629,438	6,799,427	(818,234)	12,610,631
Change in net assets	1,863,156	(45,037)	(414,889)	1,403,230	(4,271,954)	•	(2,868,724)
Net assets, beginning of year	54,625,768	176,108	1,300,074	56,101,950	42,283,016	1	98,384,966
Net assets, end of year	\$ 56,488,924	\$ 131,071	\$ 885,185	\$ 57,505,180	\$ 38,011,062	\$	\$ 95,516,242

Supplementary Information See independent auditors' report.

CONSOLIDATING STATEMENT OF FINANCIAL POSITION – SUPPORTING ORGANIZATIONS June 30, 2012

Women's Thomas R. Foundation Brown Family of Southern Foundation Arizona	970,371 \$ 130,480)	9/0,3/1 219,423 - 35,057 7,470,643 1,860,826 16,078 - 5,103 -	8,462,195 \$ 2,115,306	4,732 \$ 4,857 60,000 -	53 1,49	8,397,463 2,110,449
CFSA Bro	₩.	9	- - 612,739 14,600	627,339 \$	1,155 \$	626,184	626, 184
Prope	69	9		₩	₩		
Worth & Dot Howard Foundation	86,839	5,664	92,503 - 2,198,746 -	2,291,249	4,574	2,191,675	2,191,675
[] Tube	₩	A .		φ	ь		
William E. Hall Foundation	1			658,816	35,650	52,450 623,166 -	623,166
	€3	,		ω	€		
Melody S. Robidoux Foundation	1,069,041	1,069,041	1,069,041 13,376,831 5,735	14,451,607	186,000	14,265,607	14,265,607
	₩	y		ω	6 9		
ASSETS	Current assets: Cash and cash equivalents	Cash and cash equivalents Unconditional promises to give, net, current portion Interest and other receivables Investment - other Prepaid expenses	Total current assets Unconditional promises to give, net, non-current portion Investments Property and equipment, net	Total assets LIABILITIES AND NET ASSETS	Current liabilities: Accounts payable and accrued expenses Grants and distributions payable	l otal liabilities Net assets: Unrestricted Temporarily restricted Permanently restricted	Total net assets

Supplementary Information See independent auditors' report.

CONSOLIDATING STATEMENT OF FINANCIAL POSITION - SUPPORTING ORGANIZATIONS, Continued June 30, 2012

Total	\$ 5,159,528	84,238 5,664 - 4,705	5,254,135	32,4 6	\$ 38,431,134	\$ 61,634	423,134 36,427,272 86,157 1,492,571	8
Sycamore Canyon Conservation Foundation	960'89	1 1 1	960'89	F I I	1,500	1 1	68,096	965,69
<u> </u>	↔				6э	↔		φ
Howard V. Moore Foundation	2,584,376	3 3 1 7	2,584,376	1 1 1	2,584,376	1 1	2,584,376	2,584,376 2,584,376
	€9				₽	49		69
The Zuckerman Community Outreach Foundation	250,325	1 1 1 1	250,325	6,920,325	7,170,650	10,666	33,160	7,137,484 7,170,650
a C	↔				es l	€		6
Knisely Family Foundation	1	1 (1)	3	1 1 1	100 mm m m m m m m m m m m m m m m m m m	1 1		4
<u>u</u>	₩				€9	€9		\$
ASSETS	Current assets: Cash and cash equivalents	Unconditional promises to give, net, current portion Interest and other receivables Investment - other Prepaid expenses	Total current assets	Unconditional promises to give, net, non-current portion Investments Property and equipment, net	Other assets Total assets	Current liabilities: Accounts payable and accrued expenses Grants and distributions payable	lotal liabilities Net assets: Unrestricted Temporarily restricted	Total liabilities and net assets

Supplementary Information See independent auditors' report.

CONSOLIDATING STATEMENT ACTIVITIES - SUPPORTING ORGANIZATIONS For the year ended June 30, 2012

	Melody S. Robidoux Foundation	William E. Hall Foundation	Worth & Dot Howard Foundation	CFSA Properties, Inc.	Thomas R. Brown Family Foundation	Women's Foundation of Southern Arizona
Revenue and support: Support:						
Contributions and bequests Special events	; 1 (/)	; ; 69	ı ı ↔	; ; €	\$ 2,120,044	\$ 214,933 110,849
Total support	a		9		2,120,044	325,782
Revenue, investment and other income:						
Other revenue	1	1	•	1	i	•
Change in fair value	\$	Ė	1	ŧ	20,993	1
Investment income (loss), net	(418,406)	(8,103)	227,324		263,510	102,272
Total revenue, investment	(418 406)	(8 103)	ACE 700	i	284 503	409 979
	(410,400)	(0,103)	476, 122		200,402	104,414
Total revenue and support	(418,406)	(8,103)	227,324	t	2,404,547	428,054
Expenses:						
Grants and distributions	690,200	32,000	92,500	1	563,919	151,000
Salaries, wages and related expense	30,759	ı	54,712	r	1	123,356
Professional services	8,215	9,237	25,084	950	35,332	13,115
Office expense	14,665	10	587	06	3,851	38,748
Promotion and development	ı	Ī	t	Í	ŧ	7,921
Other expense	1,281	•	1	20,890	14,920	13,206
Special events	,	*	1	•	t	45,661
Total expenses	745,120	44,247	172,883	21,930	618,022	393,007
Change in net assets	(1,163,526)	(52,350)	54,441	(21,930)	1,786,525	35,047
Net assets, beginning of year	15,429,133	675,516	2,137,234	648,114	6,610,938	2,075,402
Net assets, end of year	\$ 14,265,607	\$ 623,166	\$ 2,191,675	\$ 626,184	\$ 8,397,463	\$ 2,110,449

Supplementary Information See independent auditors' report.

CONSOLIDATING STATEMENT ACTIVITIES - SUPPORTING ORGANIZATIONS, Continued For the year ended June 30, 2012

	Knisely Family Foundation	The Zuckerman Community Outreach Foundation	Howard V. Moore Foundation	Sycamore Canyon Conservation Foundation		Total
Revenue and support: Support:						
Contributions and bequests Special events	 €	1 1 69	\$ 452,672	\$ 11,152	G)	2,798,801 110,849
Total support	3	*	452,672	11,152		2,909,650
Revenue, investment and other income:				47 000		47 000
Change in fair value	t I	1 1	1 1	CCO'/		20,993
Investment income (loss), net	(141,565)	(454,902)	8,636	231		(421,003)
Total revenue, investment and other income	(141,565)	(454,902)	8,636	18,064		(382,177)
Total revenue and support	(141,565)	(454,902)	461,308	29,216		2,527,473
Expenses: Grante and distributions	4 218 462	488 330	1	,		6 239 411
Salaries, wages and related expense			1			208,827
Professional services	10,776	44,017	20,259	15,102		182,087
Office expense	t	3,585	10	3,677		65,223
Promotion and development	1	į	l	1		7,921
Other expense	r	1	*	ŧ		50,297
Special events		in the second se		*		45,661
Total expenses	4,229,238	535,932	20,269	18,779		6,799,427
Change in net assets	(4,370,803)	(990,834)	441,039	10,437		(4,271,954)
Net assets, beginning of year	4,370,803	8,128,318	2,143,337	59,159		42,283,016
Net assets, end of year	\$	\$ 7,137,484	\$ 2,584,376	\$ 69,596	69	38,011,062

Supplementary Information See independent auditors' report.